

Dated: March 01, 2024



Scan this QR Code to
view this Addendum.



AVP INFRACON LIMITED

Corporate Identity Numbers: U45400TN2009PLC072861

Our Company was incorporated as AVP Constructions Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 09, 2009, issued by Registrar of Companies, Chennai. Subsequently, the name of our Company was changed to 'AVP Infracon Private Limited' and a fresh certificate of incorporation consequent upon change of the name was issued by the Registrar of Companies, Chennai dated October 06, 2023. Further, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at the Extra Ordinary General Meeting of the Company held on October 20, 2023 and the name of our Company was changed from "AVP Infracon Private Limited" to "AVP Infracon Limited" vide a fresh Certificate of Incorporation dated November 17, 2023 having CIN U45400TN2009PLC072861 issued by the Registrar of Companies, Chennai. For details of change in name and registered office of our Company, please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page no. 147 of this Draft Red Herring Prospectus.

Registered Office: Plot No. E-30, Second floor, IInd Avenue, Besant Nagar, Chennai- 600090, Tamil Nadu, India

Website: www.avpinfra.com; E-Mail: cs@avpinfra.com Telephone No: +91-44-48683999

Company Secretary and Compliance Officer: Ms. Priyanka Singh

OUR PROMOTERS: MR. D PRASANNA, MR. B VENKATESHWARLU, MR. VASANTH D AND MRS. D BHAGYAVATHY

ADDENDUM TO THE DRAFT RED HERRING PROSPECTUS DATED JANUARY 06, 2024; NOTICE TO INVESTORS (THE "ADDENDUM")

INITIAL PUBLIC ISSUE OF UP TO 69,79,200 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH OF AVP INFRACON LIMITED ("AIL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE (THE "ISSUE PRICE") AGGREGATING TO ₹ [●] LAKHS ("THE ISSUE"), OF WHICH 7,31,200 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE AGGREGATING TO ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. NET ISSUE OF 62,48,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE AGGREGATING TO ₹ [●] LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 27.94% AND 25.01%, RESPECTIVELY, OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH.

Potential Bidders may note the following:

- The Chapter titled "Definitions and Abbreviations" beginning on page 02 of the Draft Red Herring Prospectus has been updated to add Mr. Vasanth D. and Mrs. D Bhagyavathy in Promoter. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Summary of Offer Documents" beginning on page 18 of the Draft Red Herring Prospectus has been updated to amend the details of pre and post shareholding of promoter and promoters group as mentioned in Summary of Offer Documents section of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Risk Factors" beginning on page 26 of the Draft Red Herring Prospectus has been updated to amend the details mentioned in risk factors section of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "General Information" beginning on page 55 of the Draft Red Herring Prospectus has been updated to remove the name of advisors to the issue. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Capital Structure" beginning on page 66 of the Draft Red Herring Prospectus has been updated to amend the details of promoter and promoters group as mentioned in capital structure section of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Objects of the Issue" beginning on page 79 of the Draft Red Herring Prospectus has been updated to amend the details of schedule of implementation, "working capital requirements" and "justification" of working capital. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our Business" beginning on page 114 of the Draft Red Herring Prospectus has been updated to amend the details mentioned in our business section of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our History and Certain Other Corporate Matters" beginning on page 147 of the Draft Red Herring Prospectus has been updated to add Mr. Vasanth D. and Mrs. D Bhagyavathy in Promoter. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our Management" beginning on page 155 of the Draft Red Herring Prospectus has been updated to amend the "Brief Profile of the directors of our Company" as mentioned of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our Promoters" beginning on page 178 of the Draft Red Herring Prospectus has been updated to amend the "The Promoter of our Company is" and "Brief Profile of our promoters is as under" as mentioned of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our Promoter Group" beginning on page 182 of the Draft Red Herring Prospectus has been updated to amend the details mentioned in Our Promoter Group section of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Our Group Entities" beginning on page 183 of the Draft Red Herring Prospectus has been updated to add the profile of AVP SRR Readymix LLP (under the process of striking off). Please note that all other details will be carried out in the offer document.
- The Chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 261 of the Draft Red Herring Prospectus has been updated to amend "Significant Factors Affecting Our Results Of Operations" and to include the disclosure related to Fiscal 2022 and 2021 as mentioned of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Outstanding Litigations and Material Developments" beginning on page 281 of the Draft Red Herring Prospectus has been updated.
- The Chapter titled "Government and Other Statutory Approvals" beginning on page 285 of the Draft Red Herring Prospectus has been updated to amend the details of "Business Related Certifications" as mentioned of this addendum. Please note that all other details will be carried out in the offer document.
- The Chapter titled "Other Regulatory and Statutory Disclosures" beginning on page 288 of the Draft Red Herring Prospectus has been updated to amend the details of "Price Information and the Track Record of the Past Issues Handled by the Book Running Lead Manager" as mentioned of this addendum. Please note that all other details will be carried out in the offer document.
- Please note that all other details in, and updates to the Red Herring Prospectus/ Prospectus with respect to issue price and/or other relevant details will be carried out in the Red Herring Prospectus, as and when filed with ROC, SEBI and the Stock Exchange.

The above is to be read in conjunction with the Draft Red Herring Prospectus and accordingly their references in the Draft Red Herring Prospectus stand amended pursuant to this Addendum. Please note that the changes pursuant to this Addendum will be appropriately included in the Red Herring Prospectus/ Prospectus, as and when filed with the RoC, the SEBI and the Stock Exchanges. All capitalized terms used in this Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Red Herring Prospectus.

On behalf of AVP Infracon Limited



Sd/-

Priyanka Singh

Company Secretary & Compliance Officer

Place: Chennai (Tamil Nadu)

Date: March 01, 2024

BOOK RUNNING LEAD MANAGER	REGISTRAR TO THE ISSUE
 <p>SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED SEBI Registration Number: INM000012537 Address: A-15, Sector-64, Noida – 201301, Uttar Pradesh, India Telephone Number: +91-120-4910000 Email Id: anand.srivastava@shareindia.co.in Investors Grievance Id: info@shareindia.com Website: www.shareindia.com Contact Person: Mr. Anand Srivastava CIN: U65923UP2016PTC075987</p>	 <p>PURVA SHAREGISTRY INDIA PRIVATE LIMITED SEBI Registration Number: INR000001112 Address: 9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Lower Parel (E), Mumbai – 400011 Tel. Number: +91-22-2301 8261 Contact Person: Ms. Deepali Dhuri Email Id: support@purvashare.com Website: www.purvashare.com CIN: U67120MH1993PTC074079</p>
BID/ISSUE PERIOD	
ISSUE OPENS ON: [●]	ISSUE CLOSES ON: [●]

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Offer Opening Date.

This space has been left blank intentionally



Scan this QR Code
to view DRHP

Draft Red Herring Prospectus

Dated: January 06, 2024



100% Book Building Offer

Please read Section 26 and 32 of the Companies Act, 2013



AVP INFRACON LIMITED

Corporate Identity Numbers: U45400TN2009PLC072861

REGISTERED OFFICE		CORPORATE OFFICE	CONTACT PERSON	TELEPHONE AND EMAIL	WEBSITE
Plot No. E-30, Second floor, IInd Avenue, Besant Nagar, Chennai- 600090, Tamil Nadu, India- 600090		N.A.	Ms. Priyanka Singh Company Secretary & Compliance Officer	Tel No: +91-44-48683999 Email Id: cs@avpinfra.com	www.avpinfra.com
PROMOTER OF OUR COMPANY: MR. D PRASANNA, MR. B VENKATESHWARLU, MR. VASANTH D AND MRS. D BHAGYAVATHY					
DETAILS OF THE ISSUE					
TYPE	FRESH ISSUE SIZE (IN ₹ LAKHS)	OFS SIZE (BY NO. OF SHARES OR BY AMOUNT IN ₹)	TOTAL ISSUE SIZE	ELIGIBILITY	
Fresh Issue	Up to 69,79,200 Equity Shares aggregating to ₹ [●] Lakhs	Nil	Up to 69,79,200 Equity Shares aggregating to ₹ [●] Lakhs	This issue is being made in terms of Regulation 229(2) and 253(1) of Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended.	
DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION – NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES					
RISK IN RELATION TO THE FIRST ISSUE					
The face value of the Equity Shares is ₹ 10/- each. The Floor Price, the Cap Price and the Issue Price to be determined by our Company in consultation with the BRLM on the basis of the assessment of market demand for our Equity Shares by way of the Book Building Process, as disclosed in “Basis for Issue Price” on page 87 or in case where, Price Band is not disclosed otherwise, will be advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily Tamil Nadu regional newspaper with wide circulation at least two working days prior to the Bid / Issue Opening Date, should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.					
GENERAL RISKS					
Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Red Herring Prospectus. Specific attention of the investors is invited to section titled “Risk Factors” appearing on page 26 of this Draft Red Herring Prospectus.					
ISSUER’S ABSOLUTE RESPONSIBILITY					
Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.					
LISTING					
The Equity Shares issued through Draft Red Herring Prospectus are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE EMERGE) in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. For this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited (“NSE”).					
BOOK RUNNING LEAD MANAGER TO THE ISSUE					
NAME AND LOGO		CONTACT PERSON		EMAIL & TELEPHONE	
 You generate, we multiply		Mr. Anand Srivastava		Email: anand.srivastava@shareindia.co.in Tel. No: +91-120-4910000	
SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED					
REGISTRAR TO THE ISSUE					
NAME AND LOGO		CONTACT PERSON		EMAIL & TELEPHONE	
		Ms. Deepali Dhuri		Email: support@purvashare.com Tel. No: +91-22-23018261	
PURVA SHAREREGISTRY INDIA PRIVATE LIMITED					
BID/ISSUE PERIOD					
BID/ISSUE OPENS ON: [●]			BID/ISSUE CLOSES ON: [●]		

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Offer Opening Date.



Scan this QR Code
to view DRHP

Draft Red Herring Prospectus

Dated: January 06, 2024

100% Book Building Offer

Please read Section 26 and 32 of the Companies Act, 2013



AVP INFRACON LIMITED

Corporate Identity Numbers: U45400TN2009PLC072861

Our Company was incorporated as AVP Constructions Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 09, 2009, issued by Registrar of Companies, Chennai. Subsequently, the name of our Company was changed to 'AVP Infracon Private Limited' and a fresh certificate of incorporation consequent upon change of the name was issued by the Registrar of Companies, Chennai dated October 06, 2023. Further, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at the Extra Ordinary General Meeting of the Company held on October 20, 2023 and the name of our Company was changed from "AVP Infracon Private Limited" to "AVP Infracon Limited" vide a fresh Certificate of Incorporation dated November 17, 2023 having CIN U45400TN2009PLC072861 issued by the Registrar of Companies, Chennai. For details of change in name and registered office of our Company, please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page no. 147 of this Draft Red Herring Prospectus.

Registered Office: Plot No. E-30, Second floor, IInd Avenue, Besant Nagar, Chennai- 600090, Tamil Nadu, India

Website: www.avpinfra.com; E-Mail: cs@avpinfra.com Telephone No: +91-44-48683999

Company Secretary and Compliance Officer: Ms. Priyanka Singh

PROMOTER OF OUR COMPANY: MR. D PRASANNA, MR. B VENKATESHWARLU, MR. VASANTH D AND MRS. D BHAGYAVATHY

THE ISSUE

INITIAL PUBLIC ISSUE OF UP TO 69,79,200 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH OF AVP INFRACON LIMITED ("AIL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE (THE "ISSUE PRICE") AGGREGATING TO ₹ [●] LAKHS ("THE ISSUE"), OF WHICH 7,31,200 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE AGGREGATING TO ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. NET ISSUE OF 62,48,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH AT A PRICE OF ₹ [●]/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●]/- PER EQUITY SHARE AGGREGATING TO ₹ [●] LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 27.94% AND 25.01%, RESPECTIVELY, OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY, IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER AND WILL BE ADVERTISED IN ALL EDITIONS OF [●] (WHICH ARE WIDELY CIRCULATED ENGLISH DAILY NEWSPAPER) AND ALL EDITIONS OF [●] (WHICH ARE WIDELY TAMIL DAILY NEWSPAPER) AND ALL EDITIONS OF [●] THE REGIONAL LANGUAGE OF TAMIL NADU, WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/ OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE", "STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING ON THEIR RESPECTIVE WEBSITE.

In case of any revision in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid /Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges, by issuing a press release, and also by indicating the change on the respective websites of the BRLM and at the terminals of the members of the Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

This Issue is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 229 of the SEBI ICDR Regulations and in compliance with Regulation 253 of the SEBI ICDR Regulations, wherein not more than 50.00% of the Net Issue shall be available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion"). Further, 5.00% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5.00% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15.00% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35.00% of the Net Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Issue Price. All Bidders are required to participate in the Issue by mandatorily utilizing the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA Account (as defined hereinafter) in which the corresponding Bid Amounts will be blocked by the Self Certified Syndicate Banks ("SCSBs") or under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. For details, see "Issue Procedure" on page 311.

All potential investors shall participate in the Issue through an Application Supported by Blocked Amount ("ASBA") process including through UPI mode (as applicable) by providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 311 of this Draft Red Herring Prospectus. A copy of Red Herring Prospectus will be delivered to the Registrar of Companies for filing in accordance with Section 32 of the Companies Act, 2013.

RISK IN RELATION TO THE FIRST ISSUE

This being the first public issue of Equity Shares, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10 each. The Floor Price, the Cap Price and the Issue Price should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this Draft Red Herring Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" beginning on page 26 of this Draft Red Herring Prospectus.

COMPANY'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The Equity Shares Issued through Draft Red Herring Prospectus are proposed to be listed on EMERGE Platform of National Stock Exchange of India Limited ("NSE EMERGE"), in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. Our Company has received an In-Principle Approval letter dated [●] from National Stock Exchange of India Limited ("NSE") for using its name in Issue document for listing our shares on the EMERGE Platform of National Stock Exchange of India Limited ("NSE EMERGE"). For this Issue, the designated Stock Exchange is the National Stock Exchange of India Limited ("NSE").

BOOK RUNNING LEAD MANAGER

REGISTRAR TO THE ISSUE



SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED

SEBI Registration Number: INM000012537

Address: A-15, Sector-64, Noida – 201301, Uttar Pradesh, India

Telephone Number: +91-120-4910000

Email Id: anand.srivastava@shareindia.co.in

Investors Grievance Id: info@shareindia.com

Website: www.shareindia.com

Contact Person: Mr. Anand Srivastava

CIN: U65923UP2016PTC075987



PURVA SHAREREGISTRY INDIA PRIVATE LIMITED

SEBI Registration Number: INR000001112

Address: 9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Lower Parel (E), Mumbai – 400011

Tel. Number: +91-22-2301 8261

Contact Person: Ms. Deepali Dhuri

Email Id: support@purvashare.com

Website: www.purvashare.com

CIN: U67120MH1993PTC074079

BID/ISSUE PERIOD

ISSUE OPENS ON: [●]

ISSUE CLOSES ON: [●]

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Offer Opening Date.

TABLE OF CONTENTS

TITLE	PAGE NO.
DEFINITIONS AND ABBREVIATIONS	02
SUMMARY OF OFFER DOCUMENTS	03
RISK FACTORS	05
GENERAL INFORMATION	08
CAPITAL STRUCTURE	10
OBJECTS OF THE ISSUE	14
OUR BUSINESS	24
OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS	33
OUR MANAGEMENT	34
OUR PROMOTERS	35
OUR PROMOTER GROUP	38
OUR GROUP ENTITIES	39
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULT OF OPERATIONS	40
OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	44
GOVERNMENT AND OTHER STATUTORY APPROVALS	49
OTHER REGULATORY AND STATUTORY DISCLOSURES	50
DECLARATION	52

This space has been left blank intentionally



SECTION I – GENERAL

DEFINITIONS AND ABBREVIATIONS

General Terms

Term	Description
Promoters	Mr. D Prasanna, Mr. B Venkateshwarlu, Mr. Vasanth D and Mrs. D Bhagyavathy
Promoter Group	Mrs. Gowri Manohari D, Mrs. Vasumathi Chokkarapu

This space has been left blank intentionally



SECTION II - SUMMARY OF OFFER DOCUMENTS

NAME OF PROMOTER

Promoter of Our Company are Mr. D Prasanna, Mr. B Venkateshwarlu, Mr. Vasanth D and Mrs. D Bhagyavathy. For detailed information on our Promoter and Promoter's Group, please refer to Chapter titled "Our Promoters" on page no. 178 of this Draft Red Herring Prospectus.

SHAREHOLDING

The shareholding pattern of our Promoter and Promoter's Group before the Issue is as under:

Sr. No.	Name of Shareholders	Pre- Issue		Post Issue	
		No. of equity shares	As a % of Issued Capital	No. of equity shares	As a % of Issued Capital
Promoters					
1	D Prasanna	83,62,493	46.46%	83,62,493	33.48%
2	B Venkateshwarlu	57,00,000	31.67%	57,00,000	22.82%
3	Vasanth D	3,75,000	2.08%	3,75,000	1.50%
4	D Bhagyavathy	1,87,500	1.04%	1,87,500	0.75%
Total- A		1,46,24,993	81.25%	1,46,24,993	58.55%
Promoter Group					
5	Gowri Manohari D	4,17,007	2.32%	4,17,007	1.67%
6	Vasumathi Chokkarapu	5,28,000	2.93%	5,28,000	2.11%
Total- B		9,45,007	5.25%	9,45,007	3.78%
Public					
7	Aparna Samir Thakker	11,97,000	6.65%	11,97,000	4.79%
8	Mukesh Purushottam Chamedia	11,97,000	6.65%	11,97,000	4.79%
9	P Savitha	36,000	0.20%	36,000	0.14%
10	IPO	-	0.00%	69,79,200	27.94%
Total- C		24,30,000	13.50%	94,09,200	37.67%
Grand Total (A+B+C)		1,80,00,000	100.00%	2,49,79,200	100.00%

WEIGHTED AVERAGE COST & COST OF ACQUISITION

Weighted average price at which the Equity Shares were acquired by our Promoter in Last One Year:

Sr. No.	Name of Promoter	No. of Equity Shares acquired	Average Cost of Acquisition per equity share (in ₹) #
1.	Mr. D Prasanna	61,32,495	Nil
2.	Mr. B Venkateshwarlu	41,80,000	Nil
3.	Mr. Vasanth D	3,75,000	Nil
4.	Mrs. D Bhagyavathy	1,87,500	Nil

#Based on Certificate dated February 06, 2024 from Statutory Auditors of the company M/s. P P N and Company, Chartered Accountants vide UDIN: 24238452BKAGIO7212.

AVERAGE COST OF ACQUISITIONS OF SHARES FOR PROMOTER:



Sr. No.	Name of Promoter	No. of Equity Shares held	Average Cost of Acquisition per equity share (in ₹) *#
1.	Mr. D Prasanna	83,62,493	2.33
2.	Mr. B Venkateshwarlu	57,00,000	2.37
3.	Mr. Vasanth D	3,75,000	0.00
4.	Mrs. D Bhagyavathy	1,87,500	0.00

**The average cost of acquisition of Equity Shares by our Promoter has been calculated by taking into account the amount paid by them to acquire and Shares allotted to them.*

#Based on Certificate dated February 06, 2024 from Statutory Auditors of the company M/s. P P N and Company, Chartered Accountants vide UDIN: 24238452BKAGIN3926.

This space has been left blank intentionally



SECTION III – RISK FACTORS

15. *There are certain delays and discrepancies noticed in some of our corporate records relating to forms filed with the Registrar of Companies.*

In the past, some instances of delays and discrepancies have occurred in filing statutory forms with RoC.

The following are the delays for which additional fees are paid:

Particulars	Due Date	Filed Date	No of days delayed
ADT 1	14.10.2023	01.11.2023	19
AOC 4(FY 22-23)	29.10.2023	10.11.2023	13
DPT 3(FY 21-22)	30.06.2022	09.11.2023	498
DPT 3(FY 22-23)	30.06.2023	04.11.2023	128

In these respect, no action was taken by the regulatory authority. We cannot assure you that our company will not incur such delays and discrepancies in future. There is no assurance that the regulatory authority will not take any action against our company if it incurs any delay or discrepancy in statutory records filing. If the authority takes any punitive action whether its penalty or other action, it can pose threat to our company in terms of reputation and results of operations.

17. *There are certain discrepancies and non-compliances noticed in some of our financial reporting and/or records relating to filing or returns and deposit of statutory dues with the taxation and other statutory authorities.*

In the past, our company has at some instances, delayed in filing our GST returns, EPF returns and deposit of statutory dues, as a result of which, we have been required to pay the late filing fees along with interest on delayed deposit of due taxes and statutory dues.

There is delay in filing EPF and GST returns for which lates fees and Interest have been imposed on us. The details of which are as follows:

Particulars	Period	Due Date	Filed Date	No of days delayed
EPF Return	March'2022	15-04-2022	01-06-2022	48
EPF Return	April'2022	15-05-2022	01-06-2022	17
EPF Return	May'2022	15-06-2022	08-07-2022	23
EPF Return	August'2022	15-09-2022	10-11-2022	56
EPF Return	September'2022	15-10-2022	10-11-2022	26
EPF Return	April'2023	15-05-2023	12-06-2023	28
GSTR-3B	July'2023	20-08-2023	11-09-2023	22
GSTR-3B	September'2023	20-10-2023	21-10-2023	1

Although the late filing fees levied are small, if we continue this practice, the accumulated amounts of each delay may adversely affect our cash flows. Further no-show cause notice has been issued against our Company till date, in respect of above, in the event of any cognizance being taken by the concerned authorities in respect of above, actions may be taken against our Company and its directors, in which event the financials of our Company and our directors may be affected

19. *Our Company has entered into related party transactions in the past and may continue to enter into related party transactions in the future, which may potentially involve conflicts of interest with the*



equity shareholders.

Our Company have entered into certain related party transactions with our Promoters, Directors and our Group Entities in the past which are in compliance with applicable provisions of Companies Act, 2013 and all other applicable laws. For details, please see “Annexure – 35 Statement of Related Parties & Transactions of Restated Standalone Financial Information” on page number 257 under the chapter titled “Financial Statements” beginning on page 193 of this Draft Red Hearing Prospectus.

The rationale behind engaging in these transactions has been the convenience and expediency they offer. However, it cannot be guaranteed that more favorable terms could not have been obtained through dealings with unrelated third parties. While our company is of the belief that all related party transactions have been conducted at arm's length, we cannot provide assurance that more favorable terms could not have been secured in transactions with third parties. Further, it is likely that we may enter into related party transactions in the future and such transactions may potentially involve conflicts of interest. In terms of the Companies Act, 2013 and SEBI LODR Regulations, we are required to adhere to various compliance requirements such as obtaining prior approvals from our Audit Committee, Board and Shareholders for certain party transactions and our undertakes that such related party transactions shall not be done against the interests of the Company and its shareholders as prescribed in the SEBI LODR Regulations. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operations.

The details of the transactions entered with AVP RMC (‘Group Entity’) are as follows:

Total Value of Sales to AVP RMC:

Sr. No	Financial Year	Amount (Rs. Lakhs)	Description of Sales Transactions Amount (Rs. Lakhs)
1	2020-2021	56.31	Sale of Cement-Rs. 56.31/-
2	2021-2022	157.20	Sale of Cement- Rs. 65.65/- Works Contract Service- Rs. 91.55/-
3	2022-2023	175.40	Sale of Cement- Rs. 71.65/- Works Contract Service- Rs. 103.75/-
4	2023-2024*	60.80	Works Contract Service- Rs. 60.80/-

*Till October 31,2023

Total Value of Purchases from AVP RMC:

Sr. No	Financial Year	Amount (Lakhs)	Description of Purchase Transactions Amount (Rs. Lakhs)
1	2020-2021	621.98	Purchase of Ready Mix Concrete- Rs 621.98
2	2021-2022	901.39	Purchase of Ready Mix Concrete- Rs 901.39



3	2022-2023	1005.58	Purchase of Ready Mix Concrete- Rs 1005.58
4	2023-2024*	367.95	Purchase of Ready Mix Concrete- Rs 367.95

*Till October 31,2023

30. *Our funding needs and the intended utilization of the Net Proceeds are derived from management estimates and have not undergone independent appraisal. These projections may be subject to alteration due to various factors, some of which are beyond our control.*

Our funding needs and the utilization plan for the Net Proceeds are formulated through internal management estimates, considering current market conditions. These estimates have not undergone appraisal by any bank, financial institution, or independent agency. In the absence of such independent appraisal, our funding requirements may be subject to change, contingent upon shareholder approval through the passage of a special resolution pursuant to Section 27 of the Companies Act, 2013, either through a postal ballot or an authority granted by the Company in a general meeting by means of a special resolution. These adjustments may be influenced by various factors beyond our control. For more detailed information, please refer to the section titled 'Objects of the Issue' starting on page 79 of this Draft Red Herring Prospectus.

48. *Our Company is yet to place orders for purchase of plant and machinery. Any delay in placing orders or procurement of such plant and machinery may delay the schedule of implementation and possibly increase the cost of commencing operations.*

On an ongoing basis, we invest in the procurement of capital equipment, which is utilized by us in carrying out our EPC business, based on our order book and the future requirements estimated by our management. We propose to utilize ₹ 1,500.00 lakhs out of the Net Proceeds towards such purchasing capital equipment which includes (i) Road laying equipment, (ii) loading equipment, (iii) batching plant equipment, and (iv) material handling equipment.




However, we have not placed orders for any of the capital equipments proposed to be purchased from the Net Proceeds. The cost of the proposed purchase of capital equipments is based on the quotations received from third party vendors. Such quotations are valid for a certain period of time and may be subject to revisions, and other commercial and technical factors and the estimates taken from third party vendors are subject to fluctuations. For details, please refer to the chapter titled “Objects of the Issue” beginning on page 79 of this Draft Red Herring Prospectus. We cannot assure that we will be able to procure capital equipments in a timely manner and at the same price at which the quotations have been received.

Further, if we are unable to procure capital equipments from the vendors from whom we have procured quotations, we cannot assure you that we may be able to identify alternative vendors to provide us with the capital equipments which satisfy our requirements at acceptable prices. Our inability to procure the capital equipments at acceptable prices or in a timely manner, may result in an increase in capital expenditure, the proposed schedule implementation and deployment of the Net Proceeds may be extended or may vary accordingly, thereby resulting in an adverse effect on our business, prospects and results of operations.



GENERAL INFORMATION

DETAILS OF INTERMEDIARIES PERTAINING TO THIS ISSUE AND OUR COMPANY

BOOK RUNNING LEAD MANAGERS TO THE ISSUE	REGISTRAR TO THE ISSUE
 <p>Share India Capital Services Private Limited Address: A-15, Sector-64, Noida – 201301, Uttar Pradesh, India Tel No.: +91-120-4910000 Fax No.: N.A. Email: info@shareindia.com Contact Person: Mr. Anand Srivastava Website: www.shareindia.com SEBI Registration No.: INM000012537 CIN: U65923UP2016PTC075987</p>	 <p>Purva Sharegistry (India) Private Limited Address: Unit No. 9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Near Lodha Excelus, Lower Parel (E), Mumbai – 400011 Tel No.: +91-22-2301 8261 Fax No.: N.A. Email: support@purvashare.com Contact Person: Mr. Deepali Dhuri Website: www.purvashare.com SEBI Registration No.: INR000001112 CIN: U67120MH1993PTC074079</p>
PEER REVIEW/ STATUTORY AUDITORS	LEGAL ADVISOR TO THE ISSUE
 <p>M/s. P P N AND COMPANY, CHARTERED ACCOUNTANTS Address: No. 2, IV Cross Street, Sterling Road, Nungambakkam, Chennai - 600034 Tel. No.: +91 98844-26716 Email Id: ram@ppnaco.com Contact Person: Mr. R. Rajaram FRN: 013623S Peer Review No.: 013578</p>	 <p>Yana Attorneys and Legal Address: 29/A, Valmikki Appartment, Valmikki Street, Thiruvanmiyur, Chennai- 600041 Tel. No.: +91-8015997745 Email Id: advroshanrajput@outlook.com Contact Person: Adv. S. Roshan Enrolment No.: MS/102/2018</p>
PRINCIPAL BANKERS TO THE COMPANY	BANKERS TO THE ISSUE/ REFUND BANK/ SPONSOR BANK
 <p>The Federal Bank Ltd. Address: Commercial Banking No 27 Akshaya Shanthi ,6Th Floor, Anna Salai Chennai – 600 002 Tel. No.: 04447748552 , 88700 02012 Email Id: praveenkumar@federal.co.in Contact Person: Mr. Praveen Kumar.K</p>	<p>[•]</p>

MARKET MAKERS**SHARE INDIA SECURITIES LIMITED**

Address: Unit No 60A-B 605A-B 6th Flr Tower A World Trade Centre Gift City Block-51 Zone-5 Road
5e Gift City Gandhinagar Gujarat- 382355

Tel No.: 91-120-4910000

Email Id: vikas_cs@shareindia.com

Website: www.shareindia.com/

Contact Person: Mr. Vikas Aggarwal

SEBI Registration No.: INZ000178336

This space has been left blank intentionally



CAPITAL STRUCTURE

1. Shareholding of the Promoters of our Company

As on the date of the Draft Red Herring Prospectus, our Promoters – Mr. D Prasanna and Mr. B Venkateshwarlu, Mr. Vasanth D and Mrs. D Bhagyavathy hold total 1,46,24,993 Equity Shares representing 81.25% of the pre-issue paid up share capital of our Company.

Details of build-up of shareholding of the Promoters

Date of Allotment/ Transfer	Nature of Transaction/ Issue	Face Value per equity share (In ₹)	Issue/ Transfer price per share (In ₹)	No. of Equity Shares	Consideration	% of pre issue capital	% of post issue capital	Name of Transferor/ Transferee
Mr. D Prasanna								
Incorporation	Subscription to MOA	10	10	4,000	Cash	0.02%	0.02%	-
September 12, 2016	Acquired by Transfer	10	10	3,000	Cash	0.02%	0.01%	Transferor: J Arunkumar
May 19, 2017	Bonus Issue	10	10	2,10,000	Other than cash	1.17%	0.87%	-
March 31, 2018	Preferential Allotment	10	Nil	4,83,000	Loan Conversion	2.68%	1.99%	-
August 02, 2021	(Transfer)	10	10	-1	Cash	0.00%	0.00%	Transferee: K Karunanithi
August 02, 2021	(Transfer)	10	10	-1	Cash	0.00%	0.00%	Transferee: T. Vardharaj
November 19, 2021	Right Issue	10	10	14,60,000	Cash	8.11%	6.02%	-
November 29, 2021	Bonus Issue	10	Nil	7,20,000	Other than Cash	4.00%	2.97%	-
January 31, 2023	(Transfer)	10	Nil	-5,00,000	Gift	-2.78%	-2.06%	Transferee: Gowri Manohari D
January 31, 2023	(Transfer)	10	Nil	-1,00,000	Gift	-0.56%	-0.41%	Transferee: Vasanth D
January 31, 2023	(Transfer)	10	Nil	-50,000	Gift	-0.28%	-0.21%	Transferee: D Bhagyavathi
November 02, 2023	Bonus Issue	10	Nil	61,32,495	Other than Cash	34.07%	25.29%	-
Total				83,62,493		46.46%	34.49%	
Mr. B Venkateshwarlu								
Incorporation	Subscription to MOA	10	10	3,000	Cash	0.02%	0.01%	-
May 19, 2017	Bonus Issue	10	Nil	90,000	Other than Cash	0.50%	0.37%	-
March 31, 2018	Preferential Allotment	10	10	2,07,000	Loan Conversion	1.15%	0.85%	-
November 19, 2021	Right Issue	10	10	11,40,000	Cash	6.33%	4.70%	-
November 29, 2021	Bonus Issue	10	Nil	4,80,000	Other than Cash	2.67%	1.98%	-
January 31, 2023	(Transfer)	10	Nil	-4,00,000	Gift	-2.22%	-1.65%	Transferee: V. Vasumathi Chokkarapu
November 02, 2023	Bonus Issue	10	Nil	41,80,000	Other than Cash	23.22%	17.24%	-
Total				57,00,000		31.67%	23.51%	-



Date of Allotment/ Transfer	Nature of Transaction/ Issue	Face Value per equity share (In ₹)	Issue/ Transfer price per share (In ₹)	No. of Equity Shares	Consideration	% of pre issue capital	% of post issue capital	Name of Transferor/ Transferee
Mr. Vasanth D								
January 31, 2023	Transfer	10	Nil	100,000	Gift	0.56%	0.40%	Transferor: D Prasanna
November 02, 2023	Bonus Issue	10	Nil	2,75,000	Other than Cash	1.53%	1.10%	-
Total				3,75,000		2.08%	1.50%	
Mrs. D Bhagyavathy								
January 31, 2023	Transfer	10	Nil	50,000	Gift	0.28%	0.20%	Transferor: D Prasanna
November 02, 2023	Bonus Issue	10	Nil	1,37,500	Other than Cash	0.76%	0.55%	-
Total				1,87,500		1.04%	0.75%	-

All the Equity Shares held by our Promoters are fully paid-up and none of the Equity Shares held by our Promoters are under pledged.

This space has been left blank intentionally

3. Following are the details of the holding of securities of persons belonging to the category “Promoter and Promoter Group” and public before and after the Issue:

Sr. No.	Name of Shareholders	Pre- Issue		Post Issue	
		No. of equity shares	As a % of Issued Capital	No. of equity shares	As a % of Issued Capital
Promoters					
1	D Prasanna	83,62,493	46.46%	83,62,493	33.48%
2	B Venkateshwarlu	57,00,000	31.67%	57,00,000	22.82%
3	Vasanth D	3,75,000	2.08%	3,75,000	1.50%
4	D Bhagyavathy	1,87,500	1.04%	1,87,500	0.75%
Total- A		1,46,24,993	81.25%	1,46,24,993	58.55%
Promoter Group					
5	Gowri Manohari D	4,17,007	2.32%	4,17,007	1.67%
6	Vasumathi Chokkarapu	5,28,000	2.93%	5,28,000	2.11%
Total- B		9,45,007	5.25%	9,45,007	3.78%
Public					
7	Aparna Samir Thakker	11,97,000	6.65%	11,97,000	4.79%
8	Mukesh Purushottam Chamedia	11,97,000	6.65%	11,97,000	4.79%
9	P Savitha	36,000	0.20%	36,000	0.14%
10	IPO	-	0.00%	69,79,200	27.94%
Total- C		24,30,000	13.50%	94,09,200	37.67%
Grand Total (A+B+C)		1,80,00,000	100.00%	2,49,79,200	100.00%

4. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Sr. No.	Name of Promoter	No. of Equity Shares held	Average Cost of Acquisition per equity share (in ₹) *
1.	Mr. D Prasanna	83,62,493	2.33
2.	Mr. B Venkateshwarlu	57,00,000	2.37
3.	Mr. Vasanth D	3,75,000	0.00
4.	Mrs. D Bhagyavathy	1,87,500	0.00

Note: For buildup of capital, please refer note no. 3 on page 70 above.

*As certified by M/s P P N and Company, Chartered Accountants, Statutory Auditors, by way of their certificate dated February 06, 2024 bearing UDIN No. 24238452BKAGIN3926.

12. Except as provided below, none of our Promoters, their relatives and associates, persons in Promoter Group or the directors of the Company which is a promoter of the Company and/or the Directors of the Company have purchased or sold any securities of our Company during the past six months immediately preceding the date of filing this Draft Red Herring Prospectus.

Date of Allotment/ Transfer	Name of Shareholders	Nos. of Equity Share	% of Pre Issue Capital	Subscribed/ Acquire/ Transfer	Category of Allottees (Promoters/ Promoter Group/ Director)
November 02, 2023	Mr. D Prasanna	61,32,495	34.07%	Allotment of Bonus Shares	Promoter
	Mr. B Venkateshwarlu	41,80,000	23.22%		Promoter



Mrs. Gowri Manohari D	3,05,805	1.70%	in the ratio of 11:4	Promoter Group
Mr. Vasanth D	2,75,000	1.53%		Promoter
Mrs. Chokkarapu Vasumathi	3,87,200	2.15%		Promoter Group
Mrs. D Bhagyavathy	1,37,500	0.76%		Promoter

This space has been left blank intentionally



OBJECTS OF THE ISSUE

1. TO PURCHASE CAPITAL EQUIPMENT

On an ongoing basis, we invest in the procurement of capital equipment, which is utilized by us in carrying out our EPC business, based on our order book and the future requirements estimated by our management. We propose to utilize ₹ 1,500.00 lakhs out of the Net Proceeds towards such purchasing capital equipment which includes (i) Road laying equipment, (ii) loading equipment, (iii) batching plant equipment, and (iv) material handling equipment.

While we propose to utilize ₹ 1,500.00 lakhs towards purchasing capital equipment, based on our current estimates, the specific number and nature of such equipment to be procured by our Company will depend on our business requirements and the details of our capital equipment to be procured from the Net Proceeds will be suitably updated at the time of filing of the Red Herring Prospectus with the RoC.

An indicative list of such (i) Road laying equipment, (ii) loading equipment, (iii) batching plant equipment, and (iv) material handling equipment that we intend to purchase, along with details of the quotations we have received in this respect is set forth below.

(Amount in ₹ Lakhs)

Sr. No.	Machinery Types	Make & Model	Unit Price	Quantity	Rate	Supplier Name	Quote Date	Validity
(i) Road Laying Machineries								
1	Sensor Paver 10m	VOGELE Super 1800-3i (10m)	290.00	1	290.00	Wirtgen India Pvt. Ltd.	26-12-23	10-01-24
2	Bitumen Pressure Distributor	Apollo ATM 6000	9.75	1	9.75	Ammann India Pvt. Ltd.	19-12-23	31-03-24
(ii) Loading Machineries								
3	Backhoe Loader	CASE 770EX Plus	30.68	4	122.71	Harshas Solutions Pvt. Ltd.	23-12-23	31-03-24
4	Excavator 260	SANY SY260C	73.31	2	146.61	Santosh Motorss	20-12-23	31-03-24
5	Excavator 350	SANY SY350LC	89.83	1	89.83	Santosh Motorss	20-12-23	31-03-24
(iii) Batching Plant								
6	Asphalt Plant	Apollo ANP 2000	258.01	1	258.03	Ammann India Pvt. Ltd.	19-12-23	31-03-24
(iv) Material Handling Machineries								
7	Tipper	Eicher Pro 6035T BSVI	50.00	5	250.00	Anamallais Agencies	27-12-23	31-03-24
8	Transit Mixer	Eicher Pro 6028TM 9 Cu.m Drum	46.61	8	372.88	Anamallais Agencies	26-12-23	31-03-24



The quotations in relation to the equipment are valid as on the date of this Draft Red Herring Prospectus. Some of the provided quotations exclude expenses such as freight, insurance, octroi, goods and services tax (where applicable), and other applicable taxes, as these can only be determined when placing orders. Any additional costs will be covered using the Net Proceeds intended for the acquisition of capital equipment or through internal accruals, as needed.

None of the machineries to be purchased or purchased are second hand.

Rationale for purchasing Capital Equipment's and benefit accruing from them

The detailed rationale for purchasing capital equipment's and benefit accruing from them are as below:

1. Multiple Project Use:

As the company is involved in construction of infrastructure projects which takes a considerable time to complete and in some projects the work continues for more than a year and work happens round the clock there is a constant dependency on capital equipments all the time through the year and the Capital Equipment purchased can also be used in multiple projects.

2. Expansion of Number of Projects:

Further the site location where the road works are carried out are distributed throughout the state at various locations. And the site gets changed as and when progress happens, hence it becomes a great deal to repair or disassemble the capital goods in case of broken down or need for another site. Hence if capital goods were rented or leased there is necessity to get prior approval or inform the vendor and creates a dependency, hence to mitigate practical hardships purchasing of capital equipments are preferred as it helps in completion of projects in time and it saves time.

3. To avoid rental procurement and lack of Production and Quality:

As the capital equipments are in nature of earth moving goods and heavy equipments, with reference to above point as the site location is distributed throughout the state, there is lack of vendor's availability at all the site locations to rent/ lease the earth moving goods and heavy equipment's which are in good conditions with less or no breakdown. Hence purchasing of capital equipments are necessitated in these locations.

4. Reduction of Cost of Production and Enhances Durability:

Leased / Rented equipments may lack refinement in running cost. Newly purchased capital equipments are updated with latest technological advancements including safety measures, when used can help in save in fuel consumption, running cost and better durability.

2. WORKING CAPITAL REQUIREMENTS:

Our company intends to allocate ₹ 3,500.00 lakhs to meet its working capital needs in the regular course of business. Given our substantial working capital requirements, we typically address these needs through internal accruals. To support the growth of our business, capitalize on opportunities,

and meet strategic, business, and corporate goals, additional working capital is necessary. This infusion of funds is anticipated to result in a subsequent increase in both revenues and profitability for our company.

Basis of estimation of working capital requirement and estimated working capital requirement:

(Amount in ₹ Lakhs)

Sr. No.	Particulars	Restated				Estimated for	
		31-Mar-21	31-Mar-22	31-Mar-23	October 31, 2023	F.Y. 2023-24	F.Y. 2024-25
I	Current Assets						
	Inventories	1,590.96	2,424.87	6,083.26	7,489.45	8,533.07	11,287.04
	Trade receivables	1,358.57	1,446.54	952.85	2,114.05	1,854.00	2,105.00
	Cash and Cash Equivalents	333.74	309.02	657.65	88.60	354.54	108.00
	Short Term Loans & Advances	5.32	-	1,343.29	1,212.43	1,084.43	721.25
	Other current assets	254.75	51.02	373.31	224.99	305.00	415.00
	Total (A)	3,543.35	4,231.45	9,410.37	11,129.51	12,131.04	14,636.29
II	Current Liabilities						
	Short Term Borrowings	930.21	1,164.75	2,917.34	3,589.79	3,500.00	3,475.00
	Trade payables	1,680.13	1,615.78	3,381.23	3,817.82	3,578.62	3,193.28
	Other current liabilities	28.10	62.37	165.13	179.24	90.35	125.75
	Short-term provisions	3.57	1.65	359.21	384.54	778.01	1,112.09
	Total (B)	2,642.01	2,844.55	6,822.90	7,971.39	7,946.98	7,906.12
III	Total Working Capital Gap	901.34	1,386.90	2,587.46	3,158.12	4,184.06	6,730.17
IV	Internal Accruals	-	-	-	-	2,884.06	4,530.17
V	IPO Proceeds	-	-	-	-	1,300.00	2,200.00

Basis of Estimation and Key Assumptions for working capital projections made by Company:

Particulars	31-03-2021	31-03-2022	31-03-2023	31-10-2023	31-03-2024(E)	31-03-2025(E)
Inventory (in days)	90	115	146	210	183	161
Debtors (in days)	53	80	41	47	45	32
Creditors (in days)	117	163	109	152	124	81
Other Current Assets	137	159	290	279	234	203
Other Current Liabilities	85	122	150	175	147	113
Working Capital Days	57	79	89	167	95	109

Justification:

Inventory	Our Company has maintained an inventory holding period of 115 days for FY 2021-22 and 146 days for FY 2022-23. Our Company considers the holding levels to be 183 days for FY 2023-24 and 161 days for FY 2024-25.
Debtors	The holding levels of trade receivables were 80 days and 41 days for FY 2021-22 and 2022-23 respectively. The decrease in trend is because of the faster realization

	of payments from customers. Our Company considers the holding levels to be 45 days for FY 2023-24 and 32 days for FY 2024-25
Creditors	Our Company has maintained a holding level of trade payable at 163 days and 109 days for 2021-22 and 2022-23 respectively. and the holding levels are expected to flat at 124 days and 81 days for FY 2023-24 and for FY 2024-25 respectively
Other Financial & Current Assets	Our Company's other financial assets and other current assets include balance with statutory authorities, prepaid expenses, advances to staff, and others. Our Company has maintained holding levels at 159 days for FY 2021-22 and 290 days for FY 2022-23. Our Company expects the holding levels to be 234 days and 203 days in FY 2023-24 and FY 2024-25 respectively. The slight increase in the holding levels are due to the projected increase in business.
Other Financial & Current Liabilities	It includes payable to employees, statutory liabilities, advance revenue, advance from customers, provision for gratuity and current tax liabilities (net). The Company has maintained the holding levels at 122 days for FY 2021-22 and 150 days for FY 2022-23. Our Company expects the holding level to be 147 days and 113 days in FY 2023-24 and FY 2024-25 respectively. This increase in the estimated trend is owing to the projected increase in operational expenses.
Working Capital	Our Company has maintained a holding level of working capital at 79 days and 89 days for 2021-22 and 2022-23 respectively. and the holding levels are expected to flat at 95 days and 109 days for FY 2023-24 and for FY 2024-25 respectively

Detailed rationale/ justification for the increase in working capital requirement for past 3 FY, stub period and estimated period:

- a. The company's business is predominantly in infrastructure projects i.e. construction of roads, bridges etc, and the number of projects also increased over the years, hence the requirements raw materials consumption also increases. Due to project demands & external market demand and similar factors the company's is required to procure of raw materials at a considerable quantity. This increased procurement of raw materials increases the working capital requirement.
- b. The prices for these raw materials varies frequently based on the demand and supply in the market which has a variation of 5% to 10% on an average within a period of 5 to 6 months. This affects the profitability of the company. Therefore, for reducing the cost the companies may purchase in huge volume while the prices are low. For which the company may need working capital Which in turn increases the inventory holding of the company, hence in price of raw materials also influences working capital increase.

The following are the factors that has increased the working capital requirements of the company:

i. Increase in working capital due to increase in procurement of raw materials:

The procurement of raw materials was made in bulk for the reasons that several projects were carried out ongoing basis, with bulk procurement the prices of raw materials can be obtained at lesser discounted rates. Further the vendors were required to be paid in 30-45 days, hence huge amount of working capital as raw materials are required to be held based on projects. The list of on-going projects year-wise for which much of raw materials were procured is as under:



(Amount in ₹ lakhs)

Sl No.	Project Internal Reference Name	Project Acquisition date	Project Value	Billed in F.Y.			
				2020-21	2021-22	2022-23	2023-24
1	De - Tirupur - Package - 45 (19-20)	05-11-2019	696.46	269.85	-	-	-
2	De Tirupur -Package 37 (19-20)	05-11-2019	701.00	212.82	-	-	-
3	De - Coimbatore -Pack -56 Rr	29-11-2019	960.02	471.88	-	-	-
4	De-Coimbatore - Pack -54 Rr (19-20)	29-11-2019	499.07	428.62	-	-	-
5	De - Coimbatore - Package - 28 (20-21)	25-08-2020	518.00	-	447.53	-	-
6	De - Coimbatore - Package - 26 (20-21)	31-08-2020	520.93	457.72	-	-	-
7	De Tirupur - Package - 51 (20-21)	07-09-2020	810.46	302.67	264.15	-	-
8	Kcp Infra Limited	19-09-2020	5,969.22	1,217.42	2,253.30	1,150.00	-
9	De - Tirupur - Package - 52 (20-21)	28-09-2020	960.02	-	574.04	-	-
10	De - Thirupur - Package - 53 (20-21)	14-10-2020	689.68	464.84	-	-	-
11	De - Tirupur - Package - 46 (20-21)	14-10-2020	663.69	245.10	288.12	-	-
12	De - Coimbatore Pack - 52 Rr (20-21)	18-02-2021	541.81	-	492.41	-	-
13	National Highways Authority Of India, Chennai	19-10-2021	1,162.99	-	-	266.21	-
14	D.E - National Highways - Chennai	22-11-2021	6,563.50	-	-	2,582.54	871.98
15	De - Thirupur - Pack -Tpr - 028(21-22)	04-03-2022	549.68	-	-	393.22	-
16	De - Tirupur - Pack -Tpr- 022(21-22)	04-03-2022	550.57	-	335.35	-	-
17	Nh-67 National Highways, Coimbatore	19-04-2022	4,357.74	-	-	2,791.66	1,109.21
18	The Divisional Engineer (H) C & M, Dharmapuri	13-05-2022	4,029.02	-	-	554.17	2,013.04
19	Sai Hridham Infra Private Limited	01-07-2022	2,679.81	-	-	649.67	783.89
20	De - Coimbatore - Package -31 (20-21)	19-12-2022	528.56	-	455.34	-	-
21	De - Tirupur - Package - 31 (22-23)	19-12-2022	528.56	-	-	277.09	147.41
22	Block Development Officer (Vp) Rishivandiyam	02-03-2023	4,131.00	-	-	-	93.12
23	Block Development Officer(Vp) Tirukoilur	02-03-2023	4,131.00	-	-	-	92.94

ii. Working Capital increase due to funds block in making Deposits for Tenders (EMD- Earnest Money Deposit):



The company regularly participates in various tenders and everytime the company participates it gives about 5%-10% of tender value as EMD. If the company gets the tender allotted then EMD will be converted as Security deposits to that extent and it will be realised at the end of the projects only, if company doesn't get the tender allotted then EMD is refunded after certain months which may vary from a period of 6 months to 9 months and till such time adequate funds are required to mitigate the working capital requirements. This factor contributes significantly to increase in working capital as the company opts for short term borrowings, to mitigate this delay in release of funds. The summary of total EMDs & BGs paid and pending refund is as follows:

(Amount in ₹ lakhs)

Financial Year	Opening Balance of Receivable (EMD & BG)	Total Amount Paid as EMD & BG	Total EMD & BG Amount Refunded	Closing Balance of (EMD & BG)
2023 - 2024 (till Oct'31)	477.79	217.85	135.22	560.42
2022 - 2023	331.61	511.81	365.63	477.79
2021 - 2022	218.89	173.91	61.18	331.61
2020 - 2021	133.63	151.77	66.51	218.89
Total		1,055.34	628.55	

Further the amount un-refunded EMD which forms part of funds blocked, also results in increase of working capital over the years and is likely to be considered as Security Deposit and is realised at the end of the projects only and the project wise EMD un-refunded details across the years are as follows:

S. No	Project Internal Reference Name	Amount in ₹ Lakhs					
		FY 23-24 (till Oct'31)	FY 22-23	FY 21-22	FY 20-21	Prior to FY 20-21	Total
1	11510300260846 - DE NRR ERODE - 2-LC - 132	-	0.30	0.36	0.39	5.64	6.69
2	EMD ACC-DDR	-	-	-	-	3.89	3.89
3	EMD-DE (H C&M CHENNAI CITY ROADS)- PACK - 6 BOX CUL	-	-	-	-	2.90	2.90
4	11510300260028-DE-NRR-ERODE	-	0.10	0.11	0.13	1.96	2.31
5	EMD -ACC FIXED DEPOSIT	-	-	-	-	1.43	1.43
6	EMD-DD-FED-MD-TRY SMART CITY	-	-	-	-	1.00	1.00
7	EMD - DD-DIVISIONAL ENGINEER(H) C&M TRICHY	-	-	-	-	0.33	0.33
8	11510300266280-EMD-FD-FED-KALIPALAYAM ROAD	-	0.02	0.02	0.02	0.27	0.32
9	EMD-DD-FED-D.E (NH) TANJORE-1	-	-	-	-	0.15	0.15
10	EMD-DD-FED-DE(NH)-TANJORE 2	-	-	-	-	0.02	0.02
11	17890300008807- DE-DHARMAPURI - SLM 99	-	1.00	20.31	-	-	21.31

12	23120400001250 -PACKAGE - 6 BOX CULVERT CHENNAI(21-	-	0.55	11.23	-	-	11.78
13	17890300008658 - DE-(H) C & M TIRU - PKG 22 (21-22)	-	0.41	8.20	-	-	8.60
14	11510300279622 EMD-FD- PACKAGE 22	-	0.14	2.88	-	-	3.03
15	23120400004445 - FE - KRISHNAGIRI -SLM - 86	-	79.26	-	-	-	79.26
16	23120400002084 - DE- DHARAMAPURI - PACKAGE- SLM-99	-	62.64	-	-	-	62.64
17	11510300286940 - D E -C & M KRISHNAGIRI -SLM 86	-	26.98	-	-	-	26.98
18	17890300010076 - DE - TIRUPUR - TPR-31	-	5.29	-	-	-	5.29
19	17890300009896 - DE-TIRUPUR - TPR- 031	-	2.82	-	-	-	2.82
20	17890300009862-DE-TIRUPUR - TPR-23 - VK	-	2.72	-	-	-	2.72
21	23120400003959 -DE-NH-CBE	-	0.11	-	-	-	0.11
22	23120400003991 - DE-NH-CBE	-	0.11	-	-	-	0.11
23	17890300010415 - DE - NH-CBE	-	0.10	-	-	-	0.10
24	17890300010423 - DE -NH- CBE	-	0.10	-	-	-	0.10
25	178903000010522 - DE -NH - CBE	-	0.10	-	-	-	0.10
26	178903000010530 - DE - NH- CBE	-	0.10	-	-	-	0.10
27	23120400003967 - DE-NH-CBE	-	0.10	-	-	-	0.10
28	23120400004007 - DE -NH- CBE	-	0.10	-	-	-	0.10
29	11510300289183 - DE - TANJORE - RAJA	-	0.05	-	-	-	0.05
30	23120400003942 - FR-NH-CBE	-	0.05	-	-	-	0.05
31	23120400003983 - DE -NH-CBE-	-	0.05	-	-	-	0.05
32	11510300289191-DE - TANJORE - RAJA	-	0.02	-	-	-	0.02
33	17890300010431 - DE - NH - CBE	-	0.01	-	-	-	0.01
34	11510300279630-FD-DE-TIRU- PACK-37	3.03	-	-	-	-	3.03
35	11510300279663-FD-DE-TIRU- PACK-37	2.96	-	-	-	-	2.96
36	11510300279671-FD-DE-TIRU- PACK-60	1.08	-	-	-	-	1.08
37	11510300279697-FD-DE-TIRU- PACK-60	1.01	-	-	-	-	1.01
38	11510300290777 - FD - EMD - SSR	0.64	-	-	-	-	0.64
39	11510300293144 - DE H C&M THANJAVUR	0.06	-	-	-	-	0.06
40	11510300293151 - DE H C&M THANJAVUR	0.08	-	-	-	-	0.08
41	11510300293169 - DE H C&M THANJAVUR	0.07	-	-	-	-	0.07
42	11510300293177 - DE H C&M THANJAVUR	0.07	-	-	-	-	0.07

43	11510300293185 - DE H C&M THANJAVUR	0.03	-	-	-	-	0.03
44	11510300293193 - DE H C&M THANJAVUR	0.02	-	-	-	-	0.02
45	11510300293201 - DE H C&M THANJAVUR	0.03	-	-	-	-	0.03
46	11510300293219 - DE H C&M THANJAVUR	0.06	-	-	-	-	0.06
47	11510300293227 - DE H C&M THANJAVUR	0.08	-	-	-	-	0.08
48	11510300293235 - DE H C&M THANJAVUR	0.08	-	-	-	-	0.08
49	11510300293268 - DE (H) C& M THANJAVUR	0.07	-	-	-	-	0.07
50	11510300293276 - DE (H) C&M THANJAVUR	0.07	-	-	-	-	0.07
51	11510300293284 - DE (H) C& M THANJAVUR	0.08	-	-	-	-	0.08
52	11510300293292 - DE (H) C& M THANJAVUR	0.06	-	-	-	-	0.06
53	11510300293300 - DE (H) C& M THANJAVUR	0.09	-	-	-	-	0.09
54	11510300293425 - DE H C&M THANJAVUR	0.04	-	-	-	-	0.04
55	17890300008666-FD-DE-TIRU- PACK-37	3.55	-	-	-	-	3.55
56	17890300011454 - DE H C&M POLLACHI	8.60	-	-	-	-	8.60
57	17890300011520-DE H C&M SIVAGANGAI	29.63	-	-	-	-	29.63
58	17890300011538-DE H C&M POLLACHI	15.43	-	-	-	-	15.43
59	23120400005459 - DE H C&M TIRUPUR	2.88	-	-	-	-	2.88
60	23120400005467 - DE H C&M TIRUPUR	0.58	-	-	-	-	0.58
61	23120400005475 - DE H C&M DHARMAPURI	1.95	-	-	-	-	1.95
62	23120400005483 - DE H C&M KRISHNAGIRI	1.01	-	-	-	-	1.01
63	23120400005673 - DE H C&M POLLACHI	3.00	-	-	-	-	3.00
64	23120400005848 - DE (H) NABARD AND RURAL RD TRICHY	0.01	-	-	-	-	0.01
65	23120400005855 - DE (H) NABARD & RUAL RD TRICHY	0.02	-	-	-	-	0.02
66	23120400006127 - DE (H) C AND M KANCHIPURAM	9.35	-	-	-	-	9.35
67	DD - DE H C&M ERODE - 26428871	24.36	-	-	-	-	24.36
68	DD - DE H PROJECT DIVISION COIMBATORE	2.60	-	-	-	-	2.60



Total	112.65	183.23	43.11	0.53	17.60	357.13
--------------	---------------	---------------	--------------	-------------	--------------	---------------

iii. Working Capital increase due to provisions of Bank Guarantees & Fixed Deposits as a security deposit for Projects:

In some of the projects as a security measure, the company is asked to give bank guarantee and or security deposit. This bank guarantee is also to be backed by fixed deposits. Hence the funds there were required to be used for working capital purposes are also get locked in these deposits and they are not released till such projects get completed, as a consequence additional working capital is required to carry out the monthly operations. The details of year wise funds that are locked as fixed deposits and bank guarantees backed by fixed deposits are as follows:

Particulars	Amount (₹ in Lakhs)				
	FY 23 - 24 (till Oct'31)	FY 22 - 23	FY 21 - 22	FY 20 - 21	Total
11510300278319 - BG - FD - NHAI CHENNAI	-	0.31	6.34	-	6.65
11510300278855-BG -NH48 (4LANE TO 6LANE)	-	1.36	26.74	-	28.10
23120300003315 - FD - BG - NH 67-MARGIN	-	16.87	-	-	16.87
23120300003364 - BG-OFB - MARGIN	-	30.23	-	-	30.23
23120300003653 - FD - BG- NH 207	7.15	-	-	-	7.15
23120300003828 - FD-BG - SSR TENDER	0.67	-	-	-	0.67
23120300004537 - RPAO NATIONAL HIGHWAY HYD - BG	34.32	-	-	-	34.32
23180300009258 - BG - OFB -MARGIN	-	15.05	-	-	15.05
Grand Total	42.14	63.81	33.09	-	139.04

Also the amount of bank guarantees paid to vendors is also as follows:

(Amount in ₹ Lakhs)						
S.No	Particulars	FY 23-24	FY 22-23	FY 21-22	Before FY 20-21	Grand Total
1	11510300261331 - BANK GUARANTEE HPCL	-	0.44	0.40	8.58	9.42
2	11510300261448 - BANK GUARANTEE HPCL-2	-	0.43	0.40	8.57	9.40
3	23120300003299-BG OF BUSINESS	-	30.31	-	-	30.31
4	23120300003349 - BG - ZET WERK	-	15.13	-	-	15.13
	Total	-	46.31	0.80	17.15	64.26

iv. Working Capital increase due to holding back of Retention money - Funds held up with Customers after project completion for Working Capital:

In the construction business, the contractor shall be responsible to make good at their own cost for any defects arise out of faulty workmanship post a certain period after completion of works. This period is called defect liability period, and it may vary from contract to contract and in usual terms it is for a period 3 years



to 5 years from completion of work. Till this defect liability period gets over a retention value of 5% of the project value is retained from first bill till certification of final bill and this retention amount remains unpaid from the customer till such retention period gets over. Many of the contracts for which funds remain unsettled still due to defect liability period exists for more than a year and this factor also contributes significantly to increase in working capital as the company requires funds for its monthly commitments and resolves to short term bank funding.

REASON FOR THE INCREASE IN WORKING CAPITAL RATIO IN FY 2024 AND FY 2025

The following are the factors for increase in working capital ratio in FY 2024 and FY 2025:

- A) **Collection Cycle-** The clearance of bills from the authority is 90 days and in order to keep the project alive the company will keep minimum of 3 months expense as Working Capital.
- B) **Procurement of Materials-** To adhere to the timeline of the project and to control the cost of consumption of the materials used namely blue metals, cement, steel, bitumen, oils and lubricants etc. which are volatile in nature the procurement has to be done in higher volume.
- C) **Submission of EMD/BG-** To participate in the tender EMD/BG has to be furnished at the time of bidding which will eventually be held with the authorities till the completion of project/ defect liability period i.e. minimum of 1 year to maximum of 5 years.
- D) **Retention Money-** Retention money held by the authorities will be released on completion of defect liability period (minimum of 2 years to maximum of 5 years).

SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF FUNDS

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

Sr. No.	Particulars	Amount to be funded from the Net Issue Proceeds (₹ in Lakhs)	Expenses incurred till October 31, 2023 (₹ in Lakhs)	Estimated Utilization of Net Proceeds (₹ in Lakhs) (Upto Financial year 2023-24)*	Estimated Utilization of Net Proceeds (₹ in Lakhs) (Upto Financial year 2024-25)*
1.	To Purchase Capital Equipment	1,500.00	Nil	1,500.00	-
2.	To Meet Working Capital Requirements	3,500.00	Nil	1,500.00	2,000.00
3.	General Corporate Purpose	[●]	[●]	[●]	[●]
4.	Issue Expenses**	[●]	45.05	[●]	[●]

*Figures are tentative

**As per the certificate dated December 22, 2023, given by Statutory Auditor of the company, M/s, P P N and Company, Chartered Accountants, the company has incurred a sum of ₹ 45.05 lakhs towards the issue expenses.

This space has been intentionally left blank



OUR BUSINESS

Further in addition to independently managing projects similar to those we've previously undertaken, we have now ventured into collaborations to handle more extensive projects. We have established a joint venture with M/s. Jawahar Constructions, focusing on four-laning road construction work, with a 10% share in proportion. This joint venture is named JWP-AVP. The contract value of the said project is ₹14,535.03 lakhs. Moreover, on August 20, 2023, we formalized a joint venture through an agreement with M/s CDR & Co. Constructions JV, holding an 20% share in the construction aspect of the EPC contract. This joint venture is named CDR-AVP (Joint Venture). The tender value of the said project is ₹ 32,289 lakhs. We have applied for this tender and it is yet to be awarded.

OUR TRADING ACTIVITIES

The trading activity of the company presently is concentrated with a handful of few customers only. The company supplies construction related raw materials like Cement, Bitumen, Gravels, Steel and Concrete at such discounted prices as compared to market prices to these customers. Also, the company participates in tenders for contracts to supply of materials like steel, cement etc., for which the company actively participates with various tenders.

The company's procurement of raw materials is based on market availability and demands of the projects. As the company's construction activities are associated with multiple projects, hence in order to meet the consumption requirements the company buys raw materials in large volumes and avails considerable discounts, which other medium and small players usually don't get such in the market trade.

As the construction business is a competitive market, in order to support some of its valued customers, the company supplies construction related raw materials at discounted prices in order to get additional business from them. Hence the trading business of the company helps in a value addition to the entire outlook and image of the company.

REVENUE BIFURCATION- CONSTRUCTION & TRADING ACTIVITIES

The revenue bifurcation w.r.t construction and trading business of the Issuer is provided as below:

Category	FY 2023-24*		FY 2022-23		FY 2021-22		FY 2020-21	
	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %
Construction Activity	6,190.42	89.47%	9,778.68	91.96%	6,323.20	98.97%	4,536.43	78.22%
Trading Activity	728.27	10.53%	854.88	8.04%	65.65	1.03%	1,263.32	21.78%
Total	6,918.69	100.00%	10,633.56	100.00%	6,388.85	100.00%	5,799.75	100.00%

* till 31-Oct-2023

REVENUE BIFURCATION- GOVERNMENT & PRIVATE SECTOR

The sector viz. private and government wise revenue bifurcation (including %) of the Company for last three financial years and stub period are given in below table:

Sector	FY 23-24*	FY 22-23	FY 21-22	FY 20-21
--------	-----------	----------	----------	----------



	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %
Government Sector	4,950.51	71.55%	7,552.43	71.02%	3,381.31	52.93%	3,245.03	55.95%
Private Sector	1,968.18	28.45%	3,081.14	28.98%	3,007.53	47.07%	2,554.72	44.05%
Total	6,918.69	100.00%	10,633.56	100.00%	6,388.85	100.00%	5,799.76	100.00%
* till 31-Oct-2023.								
From FY 2022-23 onwards the Issuer is focusing more on Government projects than the Private Sector/Sub-Contract.								

COMPANY UNDERTAKES PROJECTS THROUGH SUB-CONTRACTING

The Company also undertakes projects through sub-contracting by undertaking projects on behalf of other contractors to whom the original work order or contract has been allotted. This dynamic approach allows us to contribute our specialized skills and expertise to diverse construction endeavours. Our involvement in subcontracting is a testament to our adaptability and willingness to collaborate within the industry.

Sector	FY 23-24*		FY 22-23		FY 21-22		FY 20-21	
	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %	In Rs. Lakhs	in %
Company on its own	5,739.59	82.96%	8,407.31	79.07%	3,628.55	56.80%	4,582.35	79.00%
Through Sub-Contractors	1179.1	17.04%	2226.25	20.93%	2760.3	43.20%	1217.41	21.00%
Total	6,918.69	100%	10,633.56	100%	6,388.85	100%	5,799.76	100%

* till 31-Oct-2023

From FY 2022-23 onwards we are focusing more on Government projects than the Private Sector/Sub-Contracting. However, in order to keep the Cash flow intact we still undertake few Sub contracting projects also. These kind of Sub contract projects are normally taken up within the proximity of the main project to make optimum use of manpower and machinery.

PRE-CONSTRUCTION SERVICES

Schematic Design Excellence: We lay the groundwork for success with meticulously crafted schematic designs, setting the stage for flawless execution. For any project to be executed we should create a design for the implementation, which we have state of the art design team to execute the same which will be Cost effective at the same time adhere strictly to the quality norms and standards. The Design excellence mainly depends upon the nature of the project, the geographical area where the project is to be executed, habitat and usage of the infrastructure which we are going to develop.

Approvals and Clearance: Navigate the complex landscape of approvals and clearances with ease, our expert team will take care of it.

Any project after the design phase has to be submitted for approvals for execution of the design from competent authority / client. Only on the approval, the work can be taken up for execution. We need to explain the design in such a way that the approvals are given earlier, only on clear understanding of the design the Client will approve the design for the execution.



Procurement Efficiency: Avoid costly delays with our efficient procurement management, ensuring the right materials and resources are available when you need them.

Time is the essence of any Contract agreements, be it an Infra development or any other sector. As soon as the work is awarded to us and the Design is finalised our Expert team will start working on the project for the requirement viz

1. Men
2. Machinery
3. Materials.

The above 3 are to be mobilised well in advance to start the work in time and to execute within the stipulated time and complete on time. Downtime of the project can be highly minimised with proper planning and execution. With most of the available machinery in house with us we plan our procurement of materials in such a way that our resources are properly utilised and make maximum output of the same

Accurate Budgeting: We provide initial budget estimates by meticulously scoping the work, giving you confidence in your project's financial planning.

Based on the Design we make, the budget of the project which is well calculated and submitted with the stage by stage completion plan and the funds required at each stage of the work. So the client may plan the Budget required time to time.

Client-Centric Systems: Our commitment to your vision means we build systems and equipment that align perfectly with your expectations.

We study our client's requirement properly in such a way that we work on to fulfil their complete satisfaction.

POST COMPLETION SERVICES

Upon completion of construction of a project, typically an independent engineer appointed for the project certifies the work completed and a completion certificate is issued by the client. Our completed projects also include those projects for which we have been issued provisional completion certificates by the relevant authority. Provisional completion certificates include projects where symbolic possession has been taken by the client and final bills are pending approval. Depending on the scope of work for a project, maintenance may be required to be carried out by us upon completion of construction. The retention money, which is typically five percent (5%) of the contract value, is returned by the client upon completion of the defect liability period.

Impeccable Handovers: We present your site in its most presentable form, ready for you to step into a completed masterpiece.

Post completion of the project, the site is handed over to the client in a comprehensive way with all the clearing of the debris and all other construction materials and waste removed from the site and when it comes to road all road markings done and safety signage boards, Cantilever Boards and Gantry Boards placed similarly for a Bridge work with all the Crash Barriers and signage boards placed.

Schematic Design Excellence: Enhance the functionality of your project with our expert modification services, tailored to your evolving needs.



The Design we presented for approval before the start of the project should be carried out throughout the project and the competent authority will carry out inspection to check if the project is executed as per the design submitted and approved by them. If the Client has instructed for any change in the design we submitted, we modify the design as per the client's expectation and execute the same. The approval for change in the design will be obtained before the execution of the project.

Maintenance Guidance: Count on us for expert guidance on maintenance and upkeep, prolonging the life and value of your investment.

We provide maintenance solutions for the projects for which we have upkeeping agreements for a certain period of time which will be an added advantage for the increased life of the project.

Final Inspection Excellence: Our thorough final inspections guarantee that every detail meets our exacting standards, ensuring your satisfaction.

On Completion of every project we make thorough Inspection to check if the project is carried out to the standards specified earlier and if any minor corrections or changes to be done to meet the client requirement and make sure the client is completely satisfied.

OUR BUSINESS STRATEGIES

3. We intend to enter into joint venture arrangements with other infrastructure companies to bid and execute large value projects.

We intend to bid and execute projects larger than what we are doing currently with various authorities individually and as well as by entering into Joint venture agreements with Other major Players in the Roads, Bridges Water supply Board Segment of the infrastructure industry in the future.

OUR TOP 10 SUPPLIER

The list of top Supplier and Customers along with % of supplies and sales is as below:

Restated Standalone Basis :

Top 10 Supplier for the period 2020-2021

Standalone Supplier for FY 2020-21				
S No	Supplier	Rs. In Lakhs	%	Cum %
1	My Home Industries Private Limited	1,127.79	27.41%	27.41%
2	AVP RMC	621.98	15.11%	42.52%
3	KCP Engineers Private Limited	302.56	7.35%	49.88%
4	Indian Oil Corporation Ltd.	248.38	6.04%	55.91%
5	Riyara Trading	241.39	5.87%	61.78%
6	Sri Sakthivel Stone Crusher	234.18	5.69%	67.47%
7	SVA Blue Metal	222.97	5.42%	72.89%
8	VSR Infra	199.27	4.84%	77.73%
9	Hindustan Petroleum Corporation Ltd	123.51	3.00%	80.73%
10	Sr Blue Metal	93.92	2.28%	83.02%



	Sub Total of Top 10 Suppliers	3,415.95		83.02%
	Grand Total of Standalone Top 10 Supplier For FY 2020-21	4,115.01	100.00%	100.00%

Top 10 Supplier for the period 2021-2022

Standalone Supplier For FY 2021-22				
S No	Supplier	Rs. In Lakhs	%	Cum %
1	AVP RMC	901.39	24.42%	24.42%
2	B.R. Constructions	478.13	12.95%	37.38%
3	Sri Manjunathan Industries	404.16	10.95%	48.33%
4	VSR Infra	346.38	9.38%	57.71%
5	Hindustan Petroleum Corporation Limited	173.50	4.70%	62.41%
6	Dk Trading Corporation	171.69	4.65%	67.06%
7	Sri Sakthivel Stone Crusher	141.84	3.84%	70.91%
8	Sony Blue Metals	109.00	2.95%	73.86%
9	RKS Agencies	94.30	2.55%	76.41%
10	Best Steel	93.19	2.52%	78.94%
	Sub Total of Top 10 Suppliers	2,913.57		78.94%
	Grand Total of Standalone Top 10 Supplier For FY 2021-22	3,690.93	100.00%	100.00%

Top 10 Supplier for the period 2022-2023

Standalone Supplier for FY 2022-23				
S No	Supplier	Rs. In Lakhs	%	Cum %
1	AVP RMC	1,005.58	11.97%	11.97%
2	Indian Oil Corporation Limited	625.34	7.44%	19.41%
3	SMS Enterprises	537.99	6.40%	25.82%
4	Hindustan Petroleum Corporation Limited	486.86	5.80%	31.62%
5	Riyara Trading	464.3	5.53%	37.14%
6	Mangalore Refinery And Petrochemicals Ltd	451.98	5.38%	42.52%
7	KCP Infra Limited	369.55	4.40%	46.92%
8	VSR Infra	357.6	4.26%	51.18%
9	Kovai Sands Private Limited	308.68	3.67%	54.86%
10	Sri Manjunathan Industries	301.94	3.59%	58.45%
	Sub Total of Top 10 Suppliers	4,909.82		58.45%
	Grand Total of Standalone Top 10 Supplier For FY 2022-23	8,399.54	100.00%	100.00%

Top 10 Supplier for the period ended October 31, 2023

Standalone Supplier for FY 2023-24 (till 31st Oct)				
S No	Supplier	Rs. In Lakhs	%	Cum %
1	Jadav Enterprise	395.88	7.82%	7.82%
2	AVP RMC	367.95	7.26%	15.08%
3	Thangam Traders	335.95	6.63%	21.71%
4	Indian Oil Corporation Limited	263.20	5.20%	26.91%
5	Hindustan Petroleum Corporation Ltd	261.98	5.17%	32.08%
6	Mangalore Refinery And Petrochemicals Ltd	222.35	4.39%	36.47%
7	Sri Amman Blue Metals	197.79	3.90%	40.38%
8	Kovai Sands Private Limited	189.42	3.74%	44.12%
9	Metro Steel Traders	169.40	3.34%	47.46%
10	Diamond Enterprises	159.30	3.15%	50.61%
	Sub Total of Top 10 Suppliers	2,563.22		50.61%



	Grand Total of Standalone Top 10 Supplier For FY 2023-24 (till 31st Oct)	5,065.02	100.00%	100.00%

OUR TOP 10 CUSTOMER

Top 10 Customers for the period 2020-2021

Restated Standalone financials Total Customers for the FY 2020-21				
S. No	Particulars	Rs. In lakhs	%	Cum %
1	Divisional Engineer - Tirupur	1,816.98	31.33%	31.33%
2	Divisional Engineer - Coimbatore	1,358.22	23.42%	54.75%
3	KCP Engineers Private Limited	1,217.42	20.99%	75.74%
4	Riyara Trading	1,207.02	20.81%	96.55%
5	C.K.Rajan	73.98	1.28%	97.82%
6	AVP RMC	56.31	0.97%	98.80%
7	Divisional Engineer - Trichy	44.98	0.78%	99.57%
8	Divisional Engineer - RR Erode	24.86	0.43%	100.00%
	Grand Total Restated Standalone financials Top 10 Customers for the FY 2020-21	5,799.76	100.00%	100.00%

Top 10 Customers for the period 2021-2022

Restated Standalone financials Total Customers for the FY 2021-22				
S. No	Particulars	Rs. In lakhs	%	Cum %
1	KCP Infra Limited	2,253.30	35.27%	35.27%
2	Divisional Engineer - Tirupur	1,697.67	26.57%	61.84%
3	Divisional Engineer - Coimbatore	1,421.32	22.25%	84.09%
4	B.R. Constructions	507.00	7.94%	92.02%
5	AVP RMC	157.20	2.46%	94.48%
6	Divisional Engineer - Thanjavur	121.64	1.90%	96.39%
7	DE- (H) C & M Chennai City Roads	69.02	1.08%	97.47%
8	C.K.Rajan	56.40	0.88%	98.35%
9	National Highways Authority Of India	46.50	0.73%	99.08%
10	Nilgires Constructions	33.64	0.53%	99.61%
	Sub Total of Top 10 Customers	6,363.68		99.61%
	Grand Total of Restated Standalone financials Top 10 Customers for the FY 2021-22	6,388.85	100.00%	100.00%

Top 10 Customers for the period 2022-2023

Restated Standalone financials Total Customers for the FY 2022-23				
S. No	Particulars	Rs. In lakhs	%	Cum %
1	Nh-67 National Highways, Coimbatore	2,791.66	26.25%	26.25%
2	Divisional Engineer - National Highways - Chennai	2,582.54	24.29%	50.54%
3	KCP Infra Limited	1,150.00	10.81%	61.35%
4	Divisional Engineer - Tirupur	773.09	7.27%	68.63%
5	Sai Hridham Infra Private Limited	649.67	6.11%	74.73%
6	The Divisional Engineer (H) C & M, Dharmapuri	554.17	5.21%	79.95%
7	Eco Protection Engineers P Ltd	426.58	4.01%	83.96%
8	District Rural Development Agency Kallakurichi	353.23	3.32%	87.28%



9	National Highways Authority Of India, Chennai	266.21	2.50%	89.78%
10	Thiru Muruga Construction	226.14	2.13%	91.91%
	Sub Total of Top 10 Customers	9,773.30		91.91%
	Grand Total of Restated Standalone financials Top 10 Customers for the FY 2022-23	10,633.56	100.00%	100.00%

Top 10 Customers for the period ended October 31, 2023

Restated Standalone financials Total Customers for the FY 2023-24 (till Oct 31st)				
S.No	Particulars	Rs. In lakhs	%	Cum %
1	The Divisional Engineer (H) C & M, Dharmapuri	2,013.04	29.10%	29.10%
2	Nh-67 National Highways, Coimbatore	1,109.21	16.03%	45.13%
3	Divisional Engineer - National Highways - Chennai	871.98	12.60%	57.73%
4	Sai Hridham Infra Private Limited	783.89	11.33%	69.06%
5	CDR & Co Constructions	697.01	10.07%	79.14%
6	Divisional Engineer - Tirupur	239.32	3.46%	82.59%
7	Thiru Muruga Construction	200.27	2.89%	85.49%
8	Pragau Properties P Ltd	152.59	2.21%	87.69%
9	Block Development Officer (VP) Rishivandiyam	93.12	1.35%	89.04%
10	Block Development Officer(VP) Tirukoilur	92.94	1.34%	90.38%
	Sub Total of Top 10 Customers	6,253.36		90.38%
	Grand Total of Restated Standalone financials Top 10 Customers for the FY 2023-24 (till Oct 31st)	6,918.69	100.00%	

Restated Consolidation Basis :

Top 10 Supplier for the period 2022-2023

Restated Consolidated Supplier for FY 2022-23				
S No	Supplier	Rs. In lakhs	%	Cum %
1	Riyara Trading	872.62	10.17%	10.17%
2	Indian Oil Corporation Limited	625.34	7.29%	17.46%
3	SMS Enterprises	537.99	6.27%	23.73%
4	Kovai Sands Private Limited	491.60	5.73%	29.45%
5	Hindustan Petroleum Corporation Limited	486.86	5.67%	35.13%
6	Mangalore Refinery And Petrochemicals Ltd	451.98	5.27%	40.39%
7	KCP Infra Limited	369.55	4.31%	44.70%
8	VSR Infra	357.60	4.17%	48.87%
9	Sri Manjunathan Industries	301.94	3.52%	52.39%
10	Thirumurugan Homes P Ltd	267.49	3.12%	55.50%
	Sub Total of Top 10 Suppliers	4762.96		55.50%
	Grand Total of Restated Consolidated Top 10 Supplier for FY 2022-23	8,581.28	100.00%	100.00%

Top 10 Supplier for the period ended October 31, 2023

Restated Consolidated Supplier For FY 2023-24 (till 31st Oct)				
S No	Supplier	Rs. In Lakhs	%	Cum %
1	Jadav Enterprise	395.88	7.61%	7.61%
2	Thangam Traders	335.95	6.46%	14.08%

3	Indian Oil Corporation Limited	263.20	5.06%	19.14%
4	Hindustan Petroleum Corporation Limited	261.98	5.04%	24.18%
5	Mangalore Refinery And Petrochemicals Ltd	222.35	4.28%	28.45%
6	Kovai Sands Private Limited	213.70	4.11%	32.56%
7	Sri Amman Blue Metals	202.34	3.89%	36.45%
8	Metro Steel Traders	169.40	3.26%	39.71%
9	Riyara Trading	164.26	3.16%	42.87%
10	Diamond Enterprises	159.30	3.06%	45.94%
	Sub Total of Top 10 Suppliers	2388.36		45.94%
	Grand Total of Restated Consolidated Top 10 Supplier For FY 2023-24 (till 31st Oct)	5,199.36	100.00%	100.00%

Top 10 Customer for the period 2022-2023

Restated Consolidated Customers For FY 2022-23				
S No	Customer	Rs. In lakhs	%	Cum %
1	Nh-67 National Highways, Coimbatore	2,791.66	24.34%	24.34%
2	Divisional Engineer - National Highways - Chennai	2,582.54	22.52%	46.85%
3	KCP Infra Limited	1,150.00	10.03%	56.88%
4	Divisional Engineer - Tirupur	773.09	6.74%	63.62%
5	Eco Protection Engineers P Ltd	739.57	6.45%	70.07%
6	Sai Hridham Infra Private Limited	649.67	5.66%	75.73%
7	The Divisional Engineer (H) C & M, Dharmapuri	554.17	4.83%	80.56%
8	District Rural Development Agency Kallakurichi	353.23	3.08%	83.64%
9	K.V.R. Builders	329.80	2.88%	86.52%
10	National Highways Authority Of India, Chennai	266.21	2.32%	88.84%
	Sub Total of Top 10 Customers	10,189.94		88.84%
	Grand Total of Restated Consolidated Top 10 Customers For FY 2022-23	11,498.08	100%	100%

Top 10 Customer for the period ended October 31, 2023

Restated Consolidated Customers For FY 2023-24 (till 31st Oct)				
S No	Customer	Rs. In lakhs	%	Cum %
1	The Divisional Engineer (H) C & M, Dharmapuri	2,013.04	27.18%	27.18%
2	Nh-67 National Highways, Coimbatore	1,109.21	14.98%	42.16%
3	Divisional Engineer - National Highways - Chennai	871.98	11.78%	53.93%
4	Sai Hridham Infra Private Limited	783.89	10.59%	64.52%
5	CDR & Co Constructions	697.01	9.41%	73.93%
6	Divisional Engineer - Tirupur	239.32	3.23%	77.16%
7	Thiru Muruga Construction	200.27	2.70%	79.87%
8	Pragau Properties P Ltd	152.59	2.06%	81.93%
9	K.V.R. Builders	129.53	1.75%	83.68%
10	Block Development Officer (Vp) Rishivandiyam	93.12	1.26%	84.93%
	Sub Total of Top 10 Customers	6,289.96		84.93%
	Grand Total of Restated Consolidated Top 10 Customers For FY 2023-24 (till 31st Oct)	7,405.33	100%	100%

CORPORATE SOCIAL RESPONSIBILITY



Our Company has a corporate and social responsibility (“CSR”) committee consisting of our Board of (the “CSR Committee”) comprising Mr. C Rajendran, who is the Chairperson and Independent Director, Mr. Rajan Ethiraja, Independent Director, and Mrs. Priya Rao, Independent Director and which was constituted during a Board meeting on November 17, 2023. Further, we also have a CSR policy which was approved by our Board on December 11, 2023. The main objective of which is to lay down guidelines for our Company’s corporate social responsibility and make it a key business process for sustainable development. We intend to use our business to make a positive impact on society and enhance our image as a credible and reliable business partner. These CSR activities may include, amongst others, efforts to eradicate hunger, healthcare, poverty, promoting education, environment sustainability, and rural development, protection and development of arts, culture, human rights, and animal and social welfare.

The CSR Committee is responsible for (a) formulating and recommending the CSR Policy and expenditure to be incurred on the CSR projects for the Board’s approval, and (b) monitoring the various CSR projects and activities to ensure that they are undertaken in accordance with the CSR Policy. The CSR Policy provides that our Board shall endeavour that we spend at least 2% of the average net profits made during the immediately three preceding financial years on CSR activities. The provisions of CSR becomes applicable for FY 2023-24, and we have not yet incurred CSR Expenditures for FY 2023-24.

The company’s CSR Committee is in the process of gathering necessary information and formulating the same to recommend the CSR expenditures to be spent, and the company is taking steps to full fill its financial obligation related to CSR expenditure within the end of financial year 31-03-2024, and the CSR obligation is as follows:

Sl. No.	Particulars	Amount in ₹ lakhs		
		Amount for the Financial Year		
		FY 2022-23	FY 2021-22	FY 2020-21
1	Profit Before Tax	1,503.81	388.34	241.81
2	Net Profit Computed u/s 198 (Refer Annexure -1)	1,503.81	388.34	241.81
3	Total amount adjusted as per rule 2(1)(h) of the CSR Policy Rules 2014	-	-	-
4	Total Net profit under section 135 (2 - 3)	1,503.81	388.34	241.81
	Average Net Profit of the Company as per section 135(5)	711.32	-	-
a.	2% of Average Net Profit of the Company as per section 135(5)	14.23	-	-
b.	Surplus arising out of the CSR projects/ programs or activities of the previous financial year, if any	-	-	-
	Total CSR obligation for the financial year (a+b)	14.23	-	-

This space has been intentionally left blank



OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS

Current promoter of our Company

1. Mr. B Venkateshwarlu
2. Mr. D Prasanna
3. Mr. Vasanth D
4. Mrs. D Bhagyavathy

This space has been intentionally left blank



OUR MANAGEMENT

BRIEF PROFILE OF THE DIRECTORS OF OUR COMPANY

Mr. D Prasanna, aged 43 years, is the Promoter, Chairman, Managing Director and Chief Executive Officer of our Company. A visionary leader with high goals is the pillar behind the growth of the company in leaps and bounds. He has a total of 18 experience and out of that more than 14 years' experience in the infrastructure sector. He has done Bachelor of Engineering in Computer Science and Engineering in 2001 from Bharathidasan University, Tamil Nadu. With a background in various roles in different companies, his dream was to establish his own organization. Recognizing the need for diversification, he chose the construction industry in 2008. Prasanna's excellent interpersonal skills secured early contracts, and his innovation and hard work expanded the company into State and National highways, government departments, and Ready Mix Concrete units nationwide. As a two-term president of the Lions Club and a member for over two decades, he received an Honorary doctorate for philanthropic efforts from World Tamil University.

Mr. B Venkateshwarlu, aged 42 years, is the Promoter and Managing Director of the Company. He completed his Bachelor of Engineering in Information Technology in 2002 from Bharathidasan University, Tamil Nadu. He has total of 18 experience and out of that more than 14 years' experience in the infrastructure sector. A tech savvy leader has led to the growth of the company by executing each and every project of the company to perfection whilst making profits all along. He always had entrepreneurial goals, he worked for few companies and the cooperative bank in Telangana as a Network engineer and a qualified CCNA professional. Mr. B Venkateshwarlu fondly known as BVK by associates always has an eye for latest technology and is highly efficient in macro management and known for his persistence his never-ending business conversation with his partners are the building blocks of the company. His stubborn nature was the key to the company's execution of every project on time. He was known to the entire vertical of every department he worked with ensuring smooth work progress.

Mr. Vasanth D, aged 40, serves as the Whole Time Director of our company. Proudly identifying as a "salesman," he plays a crucial role in promoting the brand and excels in commercial dealings, contributing to the company's market leadership in various ventures. He has more than 13 years' experience in the field of Infrastructure and Read Mix Concretes. He has obtained a Bachelors degree in engineering from Bharathidasan University and placed from the campus he worked with Naukri.com, Bangalore in add space and database selling in which he excelled and made break through and attached renowned clients like Infosys and Tata for the first time to his employers which worthed a fortune. He trained the best of best recruiters he always wanted to have his own recruitment firm which eventually happened in 2009. After a brief period in real estate and residential construction, Vasanth turned his focus to the commercial Ready Mix Concrete (RMC) wing of AVP Infracon, contributing to its exponential growth.

This space has been intentionally left blank



OUR PROMOTERS



The Promoter of our Company is:

Sr. No.	Name	Category	Shareholding
1.	Mr. D Prasanna	Individual Promoter	83,62,493
2.	Mr. B Venkateshwarlu	Individual Promoter	57,00,000
3.	Mr. Vasanth D	Individual Promoter	3,75,000
4.	Mrs. D Bhagyavathy	Individual Promoter	1,87,500

For details of the build-up of our promoters' shareholding in our Company, see section titled "Capital Structure" beginning on page 66 of this Draft Red Herring Prospectus.

Brief profile of our Promoters is as under:

	Mr. D Prasanna	
	Qualification	Bachelor of Engineering in Computer Science and Engineering
	Age	43 years
	Date of Birth	January 10, 1980
	Address	2/632 C, Narmada Street, 4 th Main Road, River View Enclave, Manapakkam, Kancheepuram, Tamil Nadu - 600125
	Experience	18 years
	Occupation	Business
	Permanent Account Number	APBPP4269A
	No. of Equity Shares & % of Shareholding (Pre-Offer)	83,62,493 and 46.46%
	Directorship & Other Ventures	AVP SRR Readymix Concretes LLP (Under process of Striking off)
	Mr. B Venkateshwarlu	
	Qualification	Bachelor of Engineering, Information Technology
	Age	42 Years
	Date of Birth	July 17, 1981
	Address	F-408, Purva Amaiti, Tiruchi Road, Behind shanthi Social Service, Singanallur, Coimbatore, Tamil Nadu-641005
	Experience	18 years
	Occupation	Business
	Permanent Account Number	ASKPV7770Q
	No. of Equity Shares & % Of Shareholding (Pre Offer)	57,00,000 and 31.67%

	Directorship & Other Ventures	AVP SRR Readymix Concretes LLP (Under process of Striking off)
	Mr. Vasanth D	
	Qualification	Bachelor of Engineering in Computer Science and Engineering
	Age	40 years
	Date of Birth	May 18, 1983
	Address	10, Pallavan Street, Indra Nagar, Tiruchirappalli, K. K Nagar, Tamil Nadu - 620021
	Experience	13 years
	Occupation	Business
	Permanent Account Number	AKRPD6078J
	No. of Equity Shares & % of Shareholding (Pre-Offer)	3,75,000 and 2.08%
	Directorship & Other Ventures	Nil
	Mrs. D Bhagyavathy	
	Qualification	Secondary High School
	Age	67 Years
	Date of Birth	June 01, 1956
	Address	No. 10, Pallavan Street, Indira Nagar, K.K Nagar, Tiruchirappalli, Tamil Nadu- 620021
	Experience	10 years
	Occupation	Business
	Permanent Account Number	ALCPB1596P
	No. of Equity Shares & % Of Shareholding (Pre Offer)	1,87,500 and 1.04%
	Directorship & Other Ventures	Nil

Brief profile of our individual promoter is as under:

Mr. D Prasanna, aged 43 years, is the Promoter, Chairman, Managing Director and Chief Executive Officer of our Company. A visionary leader with high goals is the pillar behind the growth of the company in leaps and bounds. He has a total of 18 experience and out of that more than 14 years' experience in the infrastructure sector. He has done Bachelor of Engineering in Computer Science and Engineering in 2001 from Bharathidasan University, Tamil Nadu. With a background in various roles in different companies, his dream was to establish his own organization. Recognizing the need for diversification, he chose the construction industry in 2008. Prasanna's excellent interpersonal skills secured early contracts, and his innovation and hard work expanded the company into State and National highways, government departments, and Ready Mix Concrete units nationwide. As a two-term president of the Lions Club and a member for over two decades, he received an Honorary doctorate for philanthropic efforts from World Tamil University.



Mr. B Venkateshwarlu, aged 42 years, is the Promoter and Managing Director of the Company. He completed his Bachelor of Engineering in Information Technology in 2002 from Bharathidasan University, Tamil Nadu. He has total of 18 experience and out of that more than 14 years' experience in the infrastructure sector. A tech savvy leader has led to the growth of the company by executing each and every project of the company to perfection whilst making profits all along. He always had entrepreneurial goals, he worked for few companies and the cooperative bank in Telangana as a Network engineer and a qualified CCNA professional. Mr. B Venkateshwarlu fondly known as BVK by associates always has an eye for latest technology and is highly efficient in macro management and known for his persistence his never-ending business conversation with his partners are the building blocks of the company. His stubborn nature was the key to the company's execution of every project on time. He was known to the entire vertical of every department he worked with ensuring smooth work progress.

Mr. Vasanth D, aged 40, serves as the Whole Time Director of our company. Proudly identifying as a "salesman," he plays a crucial role in promoting the brand and excels in commercial dealings, contributing to the company's market leadership in various ventures. He has more than 13 years' experience in the field of Infrastructure and Ready Mix Concretes. He has obtained a Bachelors degree in engineering from Bharathidasan University and placed from the campus he worked with Naukri.com, Bangalore in add space and database selling in which he excelled and made break through and attached renowned clients like Infosys and Tata for the first time to his employers which worthed a fortune. He trained the best of best recruiters he always wanted to have his own recruitment firm which eventually happened in 2009. After a brief period in real estate and residential construction, Vasanth turned his focus to the commercial Ready Mix Concrete (RMC) wing of AVP Infracon, contributing to its exponential growth.

Mrs. D Bhagyavathy, aged 67 years, is a Non-Executive Director of AVP Infracon Limited. She has an experience of around 10 years in the administration field. She has completed her Secondary High School from George High School, Vishnupuram, Thanjayur, Tamil Nadu in year 1973.

Relationship of Promoters with our Directors

Our Promoters are a part of our Board of Directors as Managing Directors and/or Directors. Except as stated below none of our promoters related to our company's directors as per section 2(77) of Companies Act, 2013.

Sr. No.	Name of Promoter	Relationship with our Directors
1.	Mr. D Prasanna and Mrs. D Bhagyavathy	Son – Mother
2.	Mr. D Prasanna and Mr. Vasanth D	Brothers
3.	Mr. Vasanth D and Mrs. D Bhagyavathy	Son – Mother

INTEREST OF PROMOTERS

Interest as member of Our Company

Our Promoters jointly hold 1,46,24,993 Equity Shares aggregating to 81.25% of pre-issue Equity Share Capital in our Company and are therefore interested to the extent of their respective shareholding and the dividend declared, if any, by our Company. Except to the extent of their respective shareholding in our Company and benefits provided to Mr. D Prasanna, Mr. B Venkateshwarlu, Mr. Vasanth D and Mrs. D Bhagyavarthy given in the chapter titled – *Our Management* beginning on page number 155 of this Draft Red Herring Prospectus, our Promoters hold no other interest in our Company.



OUR PROMOTER GROUP

Our Promoters and Promoter Group in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations is as under

A. Natural Persons who form part of our Promoter Group:

The following natural persons being the immediate relatives of our Promoters in terms of the SEBI(ICDR) Regulations 2018 form part of our Promoter Group:

Relationship	Name of the Relatives	
	Mr. D Prasanna	Mr. B Venkateshwarlu
Father	Mr. S Dhandayuthapani	Mr. Bollam Krishna murthy
Mother	Mrs. D Bhagyavathy	Mrs. Bollam Shobarani
Spouse	Mrs. P.Gowri Manohari	Mrs. Chokkarappu Vasumathi
Brother	Mr. Vasanth D	N.A.
Sister	Ms. D. Janani	Mrs. Bindu
Son	Mr. P Raghav Mr. Aadhavv Prasanna	Mr. Bollam Anirudh Krisna
Daughter	NA	Ms. Bollam Hansika
Spouse's Father	Late Mr. Doss	Mr. Chokkarappu Yadagiri
Spouse's Mother	Mrs. Raji	Mrs. Chokkarappu Anjamma
Spouse's Brother	Mr. D.Sivakarhikeyan	Mr. Chokkarappu Nagaraju
Son's Wife	N.A.	N.A.
Daughter's Husband	N.A.	N.A.

Relationship	Name of the Relatives	
	Mr. Vasanth D	Mrs. D. Bhagyavathy
Father	Mr. S. Dhandayuthapani	Mr. Swaminathan
Mother	Mrs. D. Bhagyavathy	Mrs. Rajalakshmi
Spouse	Mrs. S. Archana	Mr. S. Dhandayuthapani
Brother	Mr. D Prasanna	Mr. S. Raghunathan, Mr. S.Balu
Sister	Ms. D. Janani	NA
Son	Mr. Tharun .V	Mr. D Prasanna, Mr. Vasanth D.
Daughter	Ms. Thanmaya	Ms. D. Janani
Spouse's Father	Mr. G. Sarvnannan	Mr. R S Singaravelu Pillai
Spouse's Mother	Mrs. Sivagami Saravanan	Mr. S Pattammal
Spouse's Brother	Mr. S.Sai Siddarth	NA
Son's Wife	NA	Mrs. Gowri Manohari D, Mrs. S. Archana
Daughter's Husband	NA	Mr. Sudhakar Sekar



OUR GROUP ENTITIES

AVP SRR Readymix LLP (under the process of striking off)

AVP SRR READYMIX CONCRETES LLP was incorporated under provision of LLP Act, 2008 vide certificate of incorporation dated 20th June 2016 bearing LLPIN AAG-7265 issued by Registrar of Companies, Chennai with the object to run business of sale, purchase, manufacture and Dealer of Readymix Concretes and related allied activities. Mr. Bollam Venkateshwaralu and Mr. Sivasamy Mathivanan were named as Designated Partner and D Prasanna, and K Jaiganesh were named as Partner of the said LLP. The registered office of AVP SRR Readymix Concretes LLP is situated at No. 10, Simco Meter Road, Indian Bank Colony, Sathanoor main road, Tiruchirappalli, Tamil Nadu- 620021.

Partner's Name	% of total holding	Contribution (Amount in ₹)
B Venkateshwaralu	20%	2,00,000
D Prasanna	20%	2,00,000
Sivasamy Mathivanan	49%	4,90,000
Kandasamy Jaiganesh	11%	1,10,000

The LLP has filed LLP form 24 vide SRN M25285347 dated 28.12.2021 for striking of the name since the business was not viable due to market condition. The LLP was inoperative since the date of incorporation and also does not maintain any Bank Account, there were no asset or liabilities, no dues towards any Tax authorities and no litigation against the Company, at the time of closure. The current status of the LLP is “Under Process of Striking Off”.

This space has been intentionally left blank



MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULT OF OPERATIONS

SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled “*Risk Factor*” beginning on page 26 of this Draft Red Herring Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Changes, if any, in the regulations / regulatory framework / economic policies in India and / or in foreign countries, which affect national & international finance.
- Company's results of operations and financial performance;
- Our success depends on the continued services and performance of the members of our management team and other key employees.
- Apart from in-house transportation facility we rely on third party transportation and other logistic facilities at every stage of our business activity including for procurement of raw materials at work site.
- Our ability to successfully allotment of new orders/ tenders.
- Performance of Company's competitors;
- Significant developments in India's economic and fiscal policies;
- Failure to adapt to the changing needs of industry and in particular government policies and regulations may adversely affect our business and financial condition;
- Volatility in the Indian and global capital market.

FISCAL YEAR ENDED MARCH 31, 2022 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2021 (BASED ON RESTATED FINANCIAL STATEMENTS)

Expenditure

- **Employment Benefit Expenses**

Employee benefit expenses for the Period ended March 31, 2022, stood at ₹ 251.83 Lakhs whereas in FY ended March 31, 2021 it stood at ₹ 503.63 Lakhs representing a decrease of 50.00%. The employee cost was higher during the fiscal 2021 as we had to spend more on Small projects running in various places Post 2021 our Project size has become bigger and need for the persons - skilled and unskilled came down drastically.

Rationale for high employee cost during execution of small projects and low employee cost during execution of bigger projects:

During the Fiscal 2021 as the projects are more and small in nature, we employed more manpower to head each and every project, to administrate and to execute the same. Subsequently, when we executed bigger projects, the requirement of senior people to head the project and to administer the same has come down and reduced.

Rationale for the increase in Revenue and PAT for the last 3 FY and stub period:

Factors contributing to increase in Revenue and PAT for the last 3 FY and stub period are as under:



i. Increase in Construction Projects leading to increase in revenue:

The company was getting new projects and was able to increase the revenue through new projects. The details of new project are as follows:

Amount in ₹ lakhs

Sl No.	Project Name	Project Acquisition date	Project Value	Billed in FY			
				2020-21	2021-22	2022-23	2023-24
1	Avp Rmc	Material Sales		-	157.20	-	-
2	B.R. Constructions	Sub- Contractor		-	507.00	-	-
3	Block Development Officer (Vp) Rishivandiyam	02.03.2023	4,131.00	-	-	-	93.12
4	Block Development Officer(Vp) Tirukoilur	02.03.2023	4,131.00	-	-	-	92.94
5	Cdr & Co Constructions	Sub- Contractor		-	-	-	697.01
6	D.E - National Highways – Chennai	22.11.2021	6,563.50	-	-	2,582.54	871.98
7	De - Coimbatore - Package - 26 (20-21)	31.08.2020	520.93	457.72	-	-	-
8	De - Coimbatore - Package - 28 (20-21)	25.08.2020	518.00	-	447.53	-	-
9	De - Coimbatore - Package - 31 (20-21)	19.12.2022	528.56	-	455.34	-	-
10	De - Coimbatore Pack - 52 Rr (20-21)	18.02.2021	541.81	-	492.41	-	-
11	De - Coimbatore -Pack -56 Rr	29.11.2019	960.02	471.88	-	-	-
12	De - Thirupur - Pack -Tpr - 028(21-22)	04.03.2022	549.68	-	-	393.22	-
13	De - Thirupur - Package - 53 (20-21)	14.10.2020	689.68	464.84	-	-	-
14	De - Tirupur - Pack -Tpr- 022(21-22)	04.03.2022	550.57	-	335.35	-	-
15	De - Tirupur - Package - 31 (22-23)	19.12.2022	528.56	-	-	277.09	147.41
16	De - Tirupur - Package - 45 (19-20)	05.11.2019	696.46	269.85	-	-	-
17	De - Tirupur - Package - 46 (20-21)	14.10.2020	663.69	245.10	288.12	-	-
18	De - Tirupur - Package - 52 (20-21)	28.09.2020	960.02	-	574.04	-	-
19	De Tirupur - Package - 51 (20-21)	07.09.2020	810.46	302.67	264.15	-	-
20	De Tirupur -Package 37 (19-20)	05.11.2019	701.00	212.82	-	-	-
21	De-Coimbatore - Pack -54 Rr(19-20)	29.11.2019	499.07	428.62	-	-	-
22	District Rural Development Agency Kallakurichi	Material Sales		-	-	353.23	-



23	Eco Protection Engineers P Ltd	Sub- Contractor	-	-	426.58	-
24	Kcp Infra Limited	19.09.2020	5,969.22	1,217.42	2,253.30	1,150.00
25	National Highways Authority Of India, Chennai	19.10.2021	1,162.99	-	-	266.21
26	Nh-67 National Highways, Coimbatore	19.04.2022	4,357.74	-	-	2,791.66
27	Pragau Properties P Ltd	Material Sales	-	-	-	152.59
28	Riyara Trading	Material Sales	1,207.02	-	-	-
29	Sai Hridham Infra Private Limited	01.07.2022	2,679.81	-	-	649.67
30	The Divisional Engineer (H) C & M, Dharmapuri	13.05.2022	4,029.02	-	-	554.17
31	Thiru Muruga Construction	Material Sales	-	-	-	200.27
Grand Total				5,277.93	5,774.42	9,444.37
						6,161.45

From the above it can be seen that in FY 2021-22 the company obtained 5 new projects because of which the company gained an additional Turnover of ₹ 2,304.66 lakhs. Similarly in FY 2022-23 & Stub period ended 31-10-2023, the company obtained additional 7 & 3 projects which increased the turnover by ₹ 7,514.56 lakhs & ₹ 386.33 lakhs respectively. Apart from the new projects the old projects also produce revenue as some projects will be carried on for 2 to 3 years for completion this also contributes to the revenue.

ii. Effective utilization of Labour force – leading to savings in cost thus increase in profit:

The company was able to better utilize the labour force and achieve increased revenue. It can be evident by comparing the proportion of increase in Revenue with proportion of increase in Employee Cost over the years. In FY 21-22 the company's revenue had increased 10.16% as compared to previous FY 20-21, however the company had planned to reduce the staff which in turn reduced the salary paid by 66.95% and the labour force has been taken via contracts which has increased wages and contract payments increased by 549.09% as compared to FY 20-21. In FY 22-23 the company's revenue had increased 66.44% as compared to previous FY 21-22, and the wages and contract expenses has only increased by 2.12%. On a comparative basis by taking proportionate figures for FY 22-23 with stub period FY 23-24 till 31-12-23, it can be noticed that an increase of 11.54% in revenue is achieved with reduction in contract payments to the tune of 28.02%. Hence it can be seen that company was able to increase its profits without much increase in employee cost.

Amount in ₹ lakhs

Particulars	FY 2023-24 figures for 7 months till 31-10-2023	FY 2022-23 figures on proportionate basis for 7 months	FY 2022-23	FY 2021- 22	FY 2020- 21
A. Revenue from Operations					
Revenue From Operations	6,918.69	6,202.91	10,633.56	6,388.85	5,799.76
Percentage Increase /(decrease) in %	11.54%		66.44%	10.16%	
B. Wages & Sub- Contract Payments					
Wages & Sub- Contract Payments	488.68	678.89	1,163.81	1,139.61	175.57



Percentage Increase /(decrease) in %	(28.02%)		2.12%	549.09%	
C. Salaries, Wages and Bonus					
Salaries, Wages and Bonus	206.24	118.01	202.30	161.76	489.41
Percentage Increase /(decrease) in %	74.77%		25.06%	(66.95%)	

iii. Increase Use of Own Transport – savings in cost thus increase in profit:

The company uses heavy earth moving vehicles for transport of its materials. In the beginning it has been outsourced to third parties as the company only had only 12 vehicles. Which incurred a significant cost in total expenses. So the management had planned to purchase own vehicles to reduce the transportation cost. For that, the company had only 12 vehicles before 2020 but during the FY 2020-21, FY 2021-22, FY 2022-23, FY 2023-24 the company has purchased 36, 9, 15, 16 additional vehicles respectively. The management has taken steps to utilize the vehicles purchased effectively which in turn reduced the transportation cost given to third parties.

This space has been left blank intentionally



SECTION VII - LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except, as stated in this section and mentioned elsewhere in this Draft Red Herring Prospectus there are no litigations including, but not limited to suits, criminal proceedings, civil proceedings, actions taken by regulatory or statutory authorities or legal proceedings, including those for economic offences, tax liabilities, show cause notice or legal notices pending against our Company, Directors, Promoters, Group Companies or against any other company or person/s whose outcomes could have a material adverse effect on the business, operations or financial position of the Company and there are no proceedings initiated for economic, civil or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (a) of Part I of Schedule V of the Companies Act, 2013) other than unclaimed liabilities of our Company, and no disciplinary action has been taken by SEBI or any stock exchange against the Company, Directors, Promoters or Group Entities.

Except as disclosed below there are no:

- a) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoters during the last five years;
- b) direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action;
- c) pending proceedings initiated against our Company for economic offences;
- d) default and non-payment of statutory dues by our Company;
- e) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies’
- f) law in the last five years against our Company, including fines imposed or compounding of offences done in those five years;
- g) material frauds committed against our Company in the last five years.
- h) Litigation pending against the company or against any other company in which directors are interested, whose outcome could have a materially adverse effect on the financial position of the company
- i) Pending litigation against the promoter/director in their personal capacities and also involving violation of statutory regulation or criminal offences.
- j) Pending proceeding initiated for economic offences against the director, Promoter, companies and firms promoted by the promoters.
- k) Outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the company including disputed tax liability or prosecution under any enactment.

Pursuant to SEBI ICDR Regulations, all other pending litigations except criminal proceedings, statutory or regulatory actions and taxation matters involving our Company, Promoters, Directors and Group Companies/entities, would be considered material for the purposes of disclosure if:

- a) the monetary amount of the claim made by or against the Company and directors in any such pending litigation is equal to or in excess of 10% of the consolidated revenue of the Company or 25% of the profits before tax of the Company (whichever is lower) as per the last audited financial statements of the Company for a complete financial year, as included in the Offer Documents; or
- b) where the decision in one case is likely to affect the decision in similar cases, even though the amount involved in an individual litigation does not exceed the amount determined as per clause (a) above, and the



amount involved in all of such cases taken together exceeds the amount determined as per clause (a) above; and

- c) any such litigation which does not meet the criteria set out in (a) above and an adverse outcome in which would materially and adversely affect the operations or financial position of the Company.

Accordingly, we have disclosed all outstanding litigations involving our Company, Promoters, Directors and Group Entities which are considered to be material. In case of pending civil litigation proceedings where in the monetary amount involved is not quantifiable, such litigation has been considered material only in the event that the outcome of such litigation has an adverse effect on the operations or performance of our Company. Unless otherwise stated to contrary, the information provided is as of date of this Draft Red Herring Prospectus

1. LITIGATION INVOLVING OUR COMPANY

A. Against our Company:

- 1. Litigation involving Criminal Matters: Nil**
- 2. Litigation involving Civil Matters: Nil**
- 3. Litigation involving Actions by Statutory/ Regulatory Authorities: Nil**
- 4. Litigations/ Matters involving Tax Liabilities: Nil**
- 5. Disciplinary action taken by SEBI or Stock Exchanges**

As on the date of this Draft Red Herring Prospectus, no disciplinary action by the SEBI or Stock Exchanges initiated against our Company.

6. Other Material Litigations

As on the date of this Draft Red Herring Prospectus, there are no other material litigations initiated against our Company.

B. By our Company:

- 1. Litigation involving Criminal Matters: Nil**
- 2. Litigation involving Civil and other Material Matters: Nil**
- 3. Litigation involving Actions by Statutory/ Regulatory Authorities: Nil**
- 4. Litigations/ Matters involving Tax Liabilities: Nil**

2. LITIGATION INVOLVING OUR PROMOTERS/ DIRECTORS

A. Against our Promoters/ Directors:



- 1. Litigation involving Criminal Matters: Nil**
- 2. Litigation involving Civil Matters: Nil**
- 3. Litigation involving Actions by Statutory/ Regulatory Authorities: Nil**
- 4. Litigations/ Matters involving Tax Liabilities: Nil**
- 5. Disciplinary action against our Promoters by SEBI or any stock exchange in the last five (05) fiscals**

As on date of this Draft Red Herring Prospectus, no disciplinary action including penalty imposed by SEBI or stock exchanges has been initiated against our promoters and directors in the last five Fiscals including any outstanding action.

6. Other Material Litigations

As on the date of this Draft Red Herring Prospectus, there are no other material litigations initiated against our Promoters and Directors.

B. By our Promoters/ Directors:

- 1. Litigation involving Criminal Matters: Nil**
- 2. Litigation involving Civil and other Material Matters: Nil**
- 3. Litigation involving Actions by Statutory/ Regulatory Authorities: Nil**
- 4. Litigations/ Matters involving Tax Liabilities: Nil**

3. LITIGATION INVOLVING OUR GROUP ENTITIES

A. Against our Group Entities: Nil

B. By our Group Entities: Nil

4. LITIGATION INVOLVING OUR SUBSIDIARY COMPANY

A. Against our Subsidiary Company: Nil

B. By our Subsidiary Company: Nil

5. Other litigations involving any other entities which may have a material adverse effect on our Company.

There is no outstanding litigation, suits, criminal or civil prosecutions, statutory or legal proceedings including those for economic offences, tax liabilities, prosecution under any enactment in respect of the Companies Act, show cause notices or legal notices pending against any company whose outcome could



affect the operation or finances of our Company or have a material adverse effect on the position of our Company.

6. Details of the past penalties imposed on our Company/ Director

Except as disclosed above as on the date of this Draft Red Herring Prospectus, there are no cases in the last five years in which penalties have been imposed on our Company or our Directors.

7. OUTSTANDING DUES TO MICRO, SMALL AND MEDIUM ENTERPRISES OR ANY OTHER CREDITORS

As per the materiality policy of our Company, a creditor of our Company, shall be considered material (“**Material Creditor**”) for disclosure in this Draft Red Herring Prospectus, if an amount due to such creditor exceeds 10% of the total consolidated trade payables.

As on October 31, 2023, our Company do not have any outstanding towards Micro, small and medium enterprises. Details of amounts outstanding to material and other creditors is as follows:

Standalone:

Particulars	No. of Creditors	Amount (₹ in lakhs)
Dues to material creditors	1	405.66
Dues to micro small and medium enterprises	17	899.41
Dues to other creditors	220	2,512.74
Total outstanding dues		3,817.81

Consolidated:

Particulars	No. of Creditors	Amount (₹ in lakhs)
Dues to material creditors	Nil	0.00
Dues to micro small and medium enterprises	23	1,157.12
Dues to other creditors	314	3,697.44
Total outstanding dues		4,854.56

Complete details of outstanding dues to our creditors as on Seven months period ended October 31, 2023 is available at the website of our Company i.e., www.avpinfra.com. It is clarified that information provided on the website of our Company is not a part of this Draft Red Herring Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company’s website, www.avpinfra.com, would be doing so at their own risk. For further details, please refer to the section titled “*Financial Statements*” on page 190 of this Draft Red Herring Prospectus.

8. MATERIAL DEVELOPMENT OCCURRING AFTER LAST BALANCE SHEET DATE I.E., OCTOBER 31, 2023

The Company has allotted 1,32,00,000 equity shares of face value of ₹ 10 each by way of bonus issue to its shareholders bonus shares in the ratio of 11:4 on November 02, 2023.



We certify that except as stated herein above:

- a. There are no defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by our Company, promoters, group entities, companies promoted by the promoters during the past three years.
- b. There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. There are no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. There are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.
- e. There are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. There are no litigations against the Promoters / Directors in their personal capacity.
- g. The Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.
- h. There is no material regulatory or disciplinary action by SEBI, stock exchange or regulatory authority in the past five year in respect of our promoters, group company's entities, entities promoted by the promoters of our company.**
- i. There are no status of criminal cases filed or any investigation being undertaken with regard to alleged commission of any offence by any of our Directors. Further, none of our directors has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc.
- j. The issue is in compliance with applicable provision of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulation 2018.
- k. Neither the Company nor any of its promoters or directors is a willful defaulter.**

This space has been left blank intentionally



GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company does not have any pending licenses, permissions, and approvals from the Central and State Governments and other government agencies/regulatory authorities/certification bodies which applied for but not yet received as majority of our work is for the Government authority and it is not possible to start any project without proper license, permissions and approvals.

Further we also confirm that the Company is not required to obtain any environmental license or approvals for its operation.

Note: Some of the approvals are in the name of AVP Infracon Private Limited and the Company is in the process of getting all the approvals in the new name of the Company i.e., AVP Infracon Limited.

This space has been intentionally left blank



OTHER REGULATORY AND STATUTORY DISCLOSURES

PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE BOOK RUNNING LEAD MANAGER

ANNEXURE-A

ANNEXURE-A

Disclosure of Price Information of Past Issues Handled by Share India Capital Services Private Limited

TABLE 1

Sr. No.	Issue Name	Issue Size (Amount in Crore)	Listing Date	Issue Price (₹)	Opening Price on Listing Date (₹)	+/- % change in closing price, (+/- % change in closing benchmark) - 30th calendar days from listing	+/- % change in closing price, (+/- % change in closing benchmark) - 90th calendar days from listing	+/- % change in closing price, (+/- % change in closing benchmark) - 180th calendar days from listing
Initial Public Offering – Main Board								
N.A.								
Initial Public Offering – SME Issue								
1	Anmol India Limited	10.23	February 12, 2019	33.00	33.60	-3.57% 6.31 %	-10.71% 8.94%	-11.30% 3.98 %
2	Humming Bird Limited	2.15	March 28, 2019	132.00	132.00	6.81% 1.35 %	2.71%	1.42%
3	Maiden Forgings Limited	23.84	April 06, 2023	63.00	63.00	-4.33% -0.17%	30.43% -0.72%	75.08% -0.45%
4	Exhicon Events Media Solutions Limited	21.12	April 17, 2023	64.00	64.00	129.92% -0.60%	241.64% 0.43%	317.86% 10.64%
5	A G Universal Limited	8.72	April 24, 2023	60.00	60.00	-8.33% -0.05%	-22.50% -0.28%	7.15% 10.14%
6	Quicktouch Technologies Limited	9.33	May 2, 2023	61.00	92.00	110.90% -0.49%	129.67% 0.44%	180.43% 4.96%
7	De Neers Tools Limited	22.99	May 11, 2023	101.00	190.00	74.50% -0.49%	142.57% 0.27%	29.20% 6.06%
8	Krishca Strapping Solutions Limited	17.93	May 26, 2023	54.00	118.00	184.91% -0.40%	439.72% -0.75%	105.80% 7.09%

Source: Price Information www.bseindia.com and www.nseindia.com, Issue Information from respective Prospectus.

Note:

1. The S&P BSE Sensex and NSE Nifty are considered as the Benchmark.
2. "Issue Price" is taken as "Base Price" for calculating % Change in Closing Price of the respective Issues on 30th / 90th/180th Calendar days from listing.
3. "Closing Benchmark" on the listing day of respective scripts is taken as "Base Benchmark" for calculating % Change in Closing Benchmark on 30th / 90th/180th Calendar days from listing. Although it shall be noted that for comparing the scripts with Benchmark, the +/- % Change in Closing Benchmark has been



calculated based on the Closing Benchmark on the same day as that of calculated for respective script in the manner provided in Note No. 4 below.

4. In case 30th/ 90th/180th day is not a trading day, closing price on BSE/NSE of the previous trading day for the respective Scripts has been considered, however, if scripts are not traded on that previous trading day then last trading price has been considered.

TABLE 2

Summary Statement of Disclosure

Financial Year	Total No. of IPOs	Total Funds Raised (₹ in Cr.)	Nos. of IPO trading at discount as on 30 th calendar day from listing date			Nos. of IPO trading at premium as on 30 th calendar day from listing date			Nos. of IPO trading at discount as on 180 th calendar day from listing date			Nos. of IPO trading at premium as on 180 th calendar day from listing date		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
2023-24	6	103.93	-	-	2	4	-	-	-	-	-	1	-	-
2022-23	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021-22	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

(1) Since the listing date of Exhicon Events Media Solutions Limited was on April 17, 2023, A G Universal Limited was on April 24, 2023, Quicktouch Technologies Limited was on May 02, 2023, De Neers Tools Limited was on May 11, 2023 and Krishca Strapping solutions Limited was on May 26, 2023, information related to closing price and benchmark index as on the 180th calendar day from the listing date is not applicable.

(2) The respective Designated Stock Exchange for each Issue has been considered as the Benchmark index for each of the above Issues.

(3) In the event any day falls on a holiday, the price/index of the immediate preceding working day has been considered. If the stock was not traded on the said calendar days from the date of listing, the share price is taken of the immediately preceding trading day.

(4) Source: www.bseindia.com and www.nseindia.com, BSE Sensex and Nifty Fifty as the Benchmark Indices.

This space has been intentionally left blank



SECTION XI - DECLARATION

We, hereby declare that, all the relevant provisions of Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under section 3 of the Securities Exchange Board of India Act, 1992, as the case may be, have been complied with no statement made in the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations/guidelines issued, as the case may be. We further certify that all the statements made in the Addendum to Draft Red Herring Prospectus are true and correct.

Signed by the Directors of our Company				
Sr. No.	Name	Category	Designation	Signature
1.	Mr. D Prasanna	Executive	Chairman, Managing Director, Chief Executive Officer	Sd/-
2.	Mr. B Venkateshwarlu	Executive	Joint Managing Director	Sd/-
3.	Mr. Vasanth D	Executive	Whole Time Director	Sd/-
4.	Mrs. D Bhagyavathy	Non-Executive	Director	Sd/-
5.	Mrs. Priya Rao	Non-Executive	Independent Director	Sd/-
6.	Mr. C Rajendran	Non-Executive	Independent Director	Sd/-
7.	Mr. Rajan Ethiraja	Non-Executive	Independent Director	Sd/-
Signed by the Chief Financial Officer and Company Secretary of our Company				
8.	Ms. Priyanka Singh	Full-time	Company Secretary and Compliance Officer	Sd/-
9.	Mr. B Venkateshwarlu	Full-time	Chief Financial Officer	Sd/-

Place: Chennai

Date: March 01, 2024

This space has been intentionally left blank